OFFICIAL NOTICE AND AGENDA

of a meeting of a City Board, Commission, Department, Committee, Agency, Corporation, Quasi-Municipal Corporation, or sub-unit thereof.

Meeting of the:	**FINANCE COMMITTEE**
Date/Time:	**Tuesday, November 24, 2020 at 5:30 PM**
Location:	**City Hall (407 Grant Street) - *Council Chambers**
Members:	Lisa Rasmussen, Michael Martens, Dawn Herbst, Deb Ryan, Sarah Watson

AGENDA ITEMS

1 Minutes of the previous meetings: (10/20, 10/21, 10/22, and 11/10/20)

2 Discussion and possible action on the purchase of Animal Impoundment Services Agreement with the Humane Society of Marathon County, Inc.

3 Discussion and posible action regarding sole source purchase of three software programs for support of Operations, Training and Inspections Divisions of the Wausau Fire Department

4 Discussion and possible action Authorizing 2020 Budget Modification for Wausau Area Access Media to upgrade playback system

5 Discussion and possible action on 2021 Budget

6 Discussion and possible action on General Fund financial report

Adjourn

Lisa Rasmussen, Chairperson

*Due to the COVID-19 pandemic, this meeting is being held in person and via teleconference. Members of the media and the public may attend in person, subject to the social distancing rules of maintaining at least 6 feet apart from other individuals, or by calling **1-408-418-9388**. The **Access Code is: 146 815 7666 Password: wausau**

Individuals appearing in person will either be seated in the Council Chambers or an overfill room, subject to the social distancing rules. Space available will be on a first come, first served basis. All public participants' phones will be muted during the meeting. Members of the public who do not wish to appear in person may view the meeting live over the internet by https://waam.viebit.com/?folder=ALL, on the City of Wausau's YouTube Channel http://www.tinyurl.com/WAAMedia, live by cable TV, Channel 981, and a video is available in its entirety and can be accessed at https://tinyurl.com/WausauCityCouncil. Any person wishing to offer public comment who does not appear in person to do so, may e-mail mary.goede@ci.wausau.wi.us with "Finance Committee public comment" in the subject line prior to the meeting start. All public comment, either by email or in person, will be limited to items on the agenda at this time. The messages related to agenda items received prior to the start of the meeting will be provided to the Chair.

This Notice was posted at City Hall and faxed to the Daily Herald newsroom 11/20/20 at 9:15 AM

In accordance with the requirements of Title II of the Americans with Disabilities Act of 1990 (ADA), the City of Wausau will not discriminate against qualified individuals with disabilities on the basis of disability in its services, programs or activities. If you need assistance or reasonable accommodations in participating in this meeting or event due to a disability as defined under the ADA, please call the ADA Coordinator at (715) 261-6590 or ADAServices@ci.wausau.wi.us to discuss your accessibility needs. We ask your request be provided a minimum of 72 hours before the scheduled event or meeting. If a request is made less than 72 hours before the event the City of Wausau will make a good faith effort to accommodate your request.

Other Distribution: Media, (Alderpersons: Peckham, Neal, Kilian, Wadinski, McElhaney, Larson), *Rosenberg, *Jacobson, *Groat, Department Heads

FINANCE COMMITTEE – BUDGET SESSION #2

Date and Time: Tuesday, October 20, 2020 @ 6:30 pm., Council Chambers
Members Present: *In person*: Rasmussen (C), Martens, Herbst, Watson; *By WebEx:* Ryan
Others Present: Groat, Rosenberg, Goede, Kaiser, Barteck, Bliven, Jacobson, Klein, Kujawa, Rubow, Vanderboom

In accordance with Chapter 19, Wisc. Statutes, notice of this meeting was posted and sent to the Daily Herald in the proper manner. The meeting was called to order by Chair, Lisa Rasmussen.

Discussion and possible action regarding the 2021 Budget and 2021 fee schedule

Supplemental Requests link**:**
https://www.ci.wausau.wi.us/Portals/0/Departments/Finance/Documents/2021_SUPPLEMENTALPACKET.pdf

Maryanne Groat stated the supplemental requests were ranked by the committee and sorted so that those with the highest points are the requests that garnered the most support. She noted a couple of them already had a funding source built in. The two Motor Pool requests would be funded through the Motor Pool Fund.

Groat stated the Park Department request to update their Recreation Plan received the fewest points, however, it is somewhat important because the city doesn't qualify for some state aid programs for Parks unless there is an updated plan. She stated Parks is going to experience some savings in their budget this year because of the closed pools. She proposed using those savings for the update to the plan which could be considered a one-time expense.

The top ranked request was the Mental Health Evaluation; followed by the Motor Pool Contracted Services (funded by Motor Pool); Special Events Staffing; Physical Therapist; one FTE for Property Appraiser; 2 way radios (funded by Motor Pool); Videographer; Street Maintainer; Recreation Supervisor; and Preservation Coordinator.

Groat commented they should consider what special events will look like next summer when considering the Special Events Staffing request. Rasmussen stated last year this was funded but then not used when events were canceled. She questioned as events start to recover, do we need to go from zero to 100% in this program or should it be phased in over a couple years.

Chief Bliven understood the budget is hard but felt this is need for the community and have had a deficit in for some time. He stated if they were looking at funding it at a level less than 100%, then fund the CSOs and part-time police officers and he will do his best to manage that overtime budget. He pointed out CSOs give us the best opportunity to provide the most resources at these events and we need the part-time officers to work with and lead them.

Rasmussen stated the total request is: $25,000 for the additional CSOs, $35,000 for part-time officers, and $75,000 for overtime for a total of $135,000. Bliven asked them to at least fund the $60,000 for the CSOs and officers. Following discussion consensus of the committee was to reduce the funding to $60,000 for the Special Event Staffing.

Groat stated at the last meeting the implementation of the pay plan was discussed in regard to giving the employees that belonged above midpoint an extra step. The committee was told the cost was approximately $22,000, but some employees are funded out of other revenue sources, such as the CDA. She stated the funding breakdown is: $13,000 from the levy; $2,704 from the CDA; $1,664 from Metro Ride; and $4,243 from the Water & Sewer Utility. Rasmussen clarified this would give the qualified individuals one extra step as opposed to full implementation of Option 3 which would be over $100,000.

Rasmussen questioned City Assessor Rick Rubow if all of the allocated positions in Assessment are currently filled and if this request is for an added staff person and not filling a vacancy. She noted this adds almost three cents to the mill rate. Rubow confirmed it is one extra position beyond their current staff which would take them back to a full department. Mayor Rosenberg commented perhaps this is an opportunity to work with the county.

Rasmussen stated the Social Media Videographer started out in the Police Department in a promotional capacity, but now almost every department could use the services of a skilled videographer. This is just under two cents on the mill rate for a year. The Police Department would hire and supervise the person, but would be lent out to other city functions that need work done. Discussion followed regarding a Communication Specialist. Consensus was for a half year or mid-year hire of videographer.

Committee consensus was to hold off on funding the Street Maintainer at DPW, the Recreational Supervisor at Parks, as well as the Preservation Coordinator for the tree canopy for one year.

Committee Consensus Recap
Supplemental Requests Funded: Mental Health Evaluation; the Motor Pool Contracted Services; Special Events Staffing at $60,000; Physical Therapy/Athletic Training; Two-way radios; Hiring Videographer mid-year; Extra Step for Qualified Employees beyond midpoint. (Use of savings for the Update Recreation Plan)

Supplemental Requests Not Funded: Property Appraiser; Street Maintainer, Recreation Supervisor or Preservation Coordinator.

Communications
Groat stated the Budget Public Hearing will take place on November 10, 2020. The state statutes provide for publication of a summary budget in the newspaper at least 15 days before the hearing, which would be October 26, 2020. She indicated she would add the supplemental requests they have recommended.

Groat questioned if they wanted the WOZ Development included in the budget publication. She noted changes can be made after publication. Rasmussen felt if we believe that at some point next year we may be interested in participating in that project we should disclose it now for transparency. Consensus to include it.

Ryan requested the next budget session include departmental presentations on their savings due to Covid and canceled events and to give a synopsis of what their unspent budgets for 2020 might look like.

Adjourn
Motion by Herbst, second by Watson to adjourn the meeting. Motion carried unanimously. Meeting adjourned at 7:52 pm.

FINANCE COMMITTEE – BUDGET SESSION #3

Date and Time: Wednesday, October 21, 2020 @ 5:15 pm., Council Chambers
Members Present: *In person*: Rasmussen (C), Martens, Herbst; By *WebEx:* Watson, and Ryan (*entered late*)
Others Present: Groat, Rosenberg, Van Krey, Barteck, Bliven, Barnes, Jacobson, Klein, Lenz, Lindman, Polley, Rubow, Vanderboom, Kilian

In accordance with Chapter 19, Wisc. Statutes, notice of this meeting was posted and sent to the Daily Herald in the proper manner. The meeting was called to order by Chair, Lisa Rasmussen.

2021 Budget deliberation and recommendation to the Common Council
Rasmussen reviewed the supplemental request decisions from the previous meeting. The net impact is just under five cents (4.8) on the mill rate.

Groat noted that based upon the committee's direction she had modified the budget for the mall redevelopment project and included it into the budget publication. The changes included adding in TID #12 the street improvements of $1.2 million, the developer grant of $3.5 million, and the proceeds from notes of $4.7 million; and deduct out of TID #8 the second payment to WOZ based on the original developer agreement. She noted actual spending for the redevelopment project will be authorized if Council approves the redevelopment project and developer agreement.

Groat stated Assessor Rick Rubow requested an opportunity to speak regarding his supplemental request for a Property Appraiser since his audio on WebEx was unable to be heard at the previous meeting.

Groat explained when the TID #8 Project Plan was amended UWSP Marathon Campus, Marathon Park, and the Highway Department was added because the county had plans to upgrade those facilities. The county would like to do a Master Plan for that area at a total cost of $80,000; the county has $50,000 in their 2021 CIP for that plan and they are asking the city to contribute $30,000. This is an eligible project cost of TID #8. She indicated she received a request from Parks Director Jamie Polley to also consider this before concluding the 2021 budget work. Polley explained the vision for the plan and discussion followed. Consensus was to include this item in the budget.

Rick Rubow, City Assessor, stated the Assessment Office is the department that establishes the value for the City of Wausau and reports the values to the Department of Revenue, along with new construction, and ultimately is what affects the budget. Since the department was downsized in 2016 the market has picked up and there is approximately 24% more work than existed since 2013 when there was a staff of seven. New construction is being missed because we don't have the staff to do old inspection reviews. There are properties have not been inspected in the past 15 – 35 years. Many people work on their homes and many do so without building permits and that value isn't found until the property sells. He stated the extra position will allow staff to do these older inspections that we don't have the time to do now. Discussion followed on the status of the new software. Rasmussen stated this position is just under 3 cents on the mill rate, however they may be able to reclaim enough value to offset much of the expense. Consensus was to include the position in the budget.

Groat stated historically we've tried to add new positions midyear, taking a two year approach to stepping them into the budget. She indicated Rubow would like to start this position right away in January because he currently has a vacancy in the department. Both could be trained at once and there is also quite a long onboarding due to necessary certifications through the state. She proposed funding half of this additional FTE with the levy in 2021 and the other half carryover from savings from the vacancy in 2020.

Department Heads present provided individual departmental budget updates.
This budget session can be viewed in its entirety: https://www.youtube.com/watch?v=8aN8aoC7FOU

Adjourn
Motion by Herbst, second by Martens to adjourn the meeting. Motion carried unanimously. Meeting adjourned at 6:21 pm.

FINANCE COMMITTEE – BUDGET SESSION #4

Date and Time: Thursday, October 22, 2020 @ 6:00 pm., Council Chambers
Members Present: *In person*: Rasmussen (C), Martens, Herbst, Watson; *By WebEx:* Ryan
Others Present: Groat, Van Krey, Bliven, Kujawa, Lenz, Polley, Rubow, Seubert, Vanderboom

In accordance with Chapter 19, Wisc. Statutes, notice of this meeting was posted and sent to the Daily Herald in the proper manner. The meeting was called to order by Chair, Lisa Rasmussen.

2021 Budget deliberation and recommendation to the Common Council
Maryanne Groat summarized two items were added to the budget at the previous session: $30,000 in TID #8 to pay for the master plan in collaboration with Marathon County for area including Marathon Campus, Marathon Park, and Highway Shop; and funding for an additional FTE in Assessment Department, with a portion covered by carryover.

Groat stated the two things the city must comply with from a financial standpoint are the levy limit and Expenditure Restraint Program. The Expenditure Restraint Program is the most difficult based on the formula they use. With the addition of all of the supplemental requests, two small adjustments had to be made. One is a credit of $10,000 under the General Fund for an adjustment of overtime in the Fire Department. The other is to move the share of the school resource activity into the VOCA grant fund. These two adjustments allow the city to meet the expenditure restraint.

Groat stated all the changes made through the budget sessions results in a 5.5 cents increase, bringing the assessed tax rate to $9.73 versus $10.49 last year, which is a 76 cents or a 7.2% decrease. The equalized value, which is the tax rate of the school district, county and technical college look at, is now $9.14 versus $9.61 last year, a decrease of 46 cents or 4.833%. She noted the assessed value is an estimate; the equalized value it a firm number.

Budget discussion continued.

Motion by Herbst, second by Watson to approved the 2021 Budget as presented for public hearing. Motion carried 5-0.

Conclusion of Department Head presentations on departmental budget updates.

Tax Increment Financing Procedures and Process
Groat presented a PowerPoint on Tax Incremental Financing (TIF).

Summary definition:
A Tax Increment District (TID) is a financing tool and an equalizer that provides the city with extra funding to construct infrastructure and pay for other costs related to economic development. This is a financing tool used throughout the United States that helps rid urban blight. It gives the city the entire tax rate with the idea that unless the city invests in that capital it wouldn't likely happen at all. The schools, the county, and the technical college aren't really losing anything because the development won't happen unless someone makes the investment, and that someone is the city as it pertains to infrastructure. The city makes the investment, gets all of the taxes from the growth and uses it to pay for the costs of redevelopment. When that effort is concluded everyone shares in that growth. This ultimately benefits all the local government units.

Rasmussen commented she has heard a common myth that TID's cause school districts, counties and NTC to lose money, that we take money from them when a TID is created. She pointed out that what the city keeps is only the new growth. The boundaries of the district are drawn and the taxes are frozen at that point in time. The other taxing entities have only agreed to not share the growth, but continue to receive what they have always received.

This budget session and full TID Presentation can be viewed in its entirety on YouTube:
https://www.youtube.com/watch?v=rmlKydC3lsc

Adjourn
Motion by Watson, second by Herbst to adjourn the meeting. Motion carried unanimously. Meeting adjourned at 7:27 pm.

FINANCE COMMITTEE
Date and Time: Tuesday, November 10, 2020 @ 5:15 pm., Council Chambers
Members Present: Rasmussen (C), Martens, Herbst, Watson; *By WebEx*: Ryan
Others Present: Groat, Kremer, Barteck, Jacobson, Lindman, Rosenberg, Kaiser, Polley, Rubow, Sippel, Stratz, Peckham, Kilian

In accordance with Chapter 19, Wisc. Statutes, notice of this meeting was posted and sent to the Daily Herald in the proper manner. The meeting was called to order by Chair, Lisa Rasmussen.

Minutes of the previous meeting(s). (10/15, 10/20, 10/21, 10/22 & 10/27)
Rasmussen noted the budget session minutes of 10/20, 10/21, and 10/22 were not ready and are deferred to the next meeting.

Motion by Watson, second by Herbst to approve the minutes of 10/15/20 & 10/27/20. Motion carried 5-0.

Discussion and possible action approving Developer Agreement with WOZ, Inc.
Rasmussen noted this item was forwarded from the Economic Development Committee approved 4-1. A number of revisions have been made to the developer agreement originally approved by the Council. The revisions include WOZ paying back a substantial amount of the first $1 million, in the amount of $660,000. It allows the city to stop making payments to them of $327,000 each. She indicated the Mayor has been working with WOZ to provide a better deal for taxpayers.

Groat explained the city had agreed to a TID grant of $327,000 annually beginning in 2020 for a seven year period. This will terminate with just one payment of $327,000 being made, saving the city approximately $1,962,000. The loan was a forgivable loan of $1 million that will be converted to a $660,000 loan that would be paid back interest free in the amount of $110,000 per year beginning approximately July 1, 2022. WOZ would release the option on the Sears parking ramp. The other pertinent part of the agreement is for the city to modify our existing agreement to eliminate its board position. Rosenberg commented this will save the city $2.6 million.

Motion by Herbst, second by Martens to approve the Developer Agreement with WOZ, Inc. as amended. Approved 4-0, (*Ryan did not vote due to a WebEx technical problem*).

Discussion and possible action approving Project Plan Amendment 3 of Tax Increment District #7 to serve as a donor district to Tax Increment District #12
Groat stated this is scheduled to go to Plan Commission on November 17th; the Joint Review Board will convene the same day; and it will proceed to Common Council on November 24th along with the developer agreement discussions.

Groat explained the state law allows for a tax increment district that has extra increment to donate that revenue stream to another TID. This project plan amendment is to TID #7 and based on the current cash flow projections it would generate approximately $5.3 million of excess increment over the rest of its life. She indicated the plan was to use about $3.9 million to allocate to TID #12 to help fund the demolition and road costs. She stated the benefit of doing this is there is a known revenue stream that is very dependable and will be able to retire the related debt very quickly reducing interest expense as well as reducing risk for the community overall. The donation of increment would not happen until 2022 or 2023.

Groat pointed out if they choose to do this it would have to be done before the expenditure period of TID #7 ends, which is January 2021. Once Council and the Joint Review Board approves the donation of the increment, it doesn't mean the city has to do it, rather it is available for use and the decision would be made annually as part of the budget process. She further pointed out if they forgo this decision today and then find increment is needed in that district to help with the mall project, it would be too late if they waited a year. She clarified this is an authorizing resolution to allow the opportunity to do it, but does not require them to do it.

Motion by Herbst, second by Watson to approve Project Plan Amendment 3 of TID #7 as a donor district to TID #12. Motion carried 4-1. (*Ryan was the dissenting vote*.)

Discussion and possible action regarding the adoption of the 2020 Business Improvement District Plan and Levy
Motion by Martens, second by Watson to approve the BID Plan. Motion carried 4-1 (*Ryan was the dissenting vote*.)

Discussion and possible action approving the amendment to Community Development Block Grant Program Action Plan adding Coronavirus Aid, Relief, and Economic Security (CARES) Act funding Round III and accepting Round II of CARES funding from the State of Wisconsin
Tammy Stratz, Community Development, stated they held a public hearing and reached out to many non-profits to determine how to assist with the extra funds to help those affected by the pandemic. She noted the CARES II money is coming directly from the State of Wisconsin with the stipulation to utilize the additional funds for programs we approved through the CARES I funding. The recommendation is for it to go to Mcdevco to do additional business grants and loans. North Central Community Action declined the funds because they have received other funds for rental and mortgage assistance.

Motion by Watson, second by Martens to approving the amendment to CDBG Program and accept the CARES funding. Motion carried 5-0.

Discussion and possible action on grant application for CARES Act funding from the EDA for construction of streets/public infrastructure for the mall development
Brad Sippel, Assistant City Planner, stated there is funding available from the EDA that was routed through the CARES Act for economic development programs. He indicated the program they are applying for has been in existence for a while and is typically a 50/50 local match, however, the CARES Act has temporarily changed that to a 20% local match. He stated they have been working with Northcentral Regional Planning Commission, the Chamber of Commerce, and the Greater Wausau Prosperity Partnership to prepare an application for the public infrastructure that would be part of the mall development. This item is seeking commitment for the 20% match in future years; there are five years from the award date to expend the funds.

Motion by Watson, second by Herbst to approve the grant application for CARES Act funding. Motion carried 5-0.

Discussion and possible action on cell phone contract renewal with New Cell, Inc., dba Cellcom
Motion by Martens, second by Herbst to renew the contract. Motion carried 5-0,

Discussion and possible action on 2021 Budget
Groat had no updates.

Kilian commented on the videographer item in the budget and possible future consideration of a Communications Director under which Public Access may serve. He provided Marshfield's model to the clerk.

Discussion and possible action on the 2021 Fee Schedule
Rasmussen reviewed the changes highlighted in yellow. Groat stated the biggest change had to do with the Pet Licensing fees which had not been increased since 2013. The fees support the animal control program.

Motion by Herbst, second by Martens to approve the fee schedule. Motion carried 5-0.

Discussion and possible action on September General Fund financial report
Deferred to the next meeting.

Adjourn
Motion by Watson, second by Herbst to adjourn the meeting. Motion carried unanimously. Meeting adjourned at 5:52 pm.

WAUSAU

...as the standard of excellence in policing

Memorandum

From: Lt. Melinda Pauls, Police Department

To: Finance Committee

Date: November 24, 2020

Re: Renewal of Animal Impoundment Services Agreement (Non-dog stray contract) with HSMC

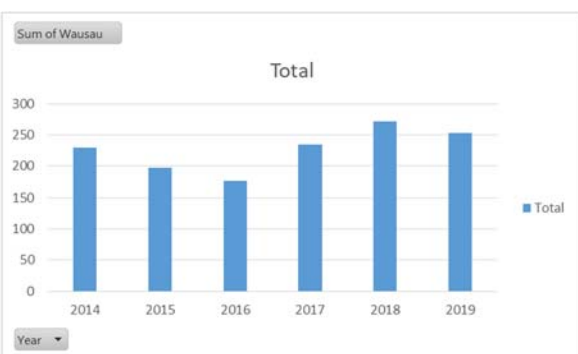
Purpose:

Requesting renewal of the one year Animal Impoundment Services Agreement with the Humane Society of Marathon County.

Background:

The City of Wausau and Everest Metro Police Department have held an animal impoundment services agreement since 2014, with HSMC. The agreement has allowed us to impound, care, treat, and/or facilitate the humane disposal of non-dog strays for the city of Wausau, Village of Weston, town of Weston, and city of Schofield.

The 2021 agreement will include the City of Wausau and HSMC, only. The 2021 agreement is for 270 non-dog strays, a change from 350 non-dog strays in 2020 contract. A five-year average of city of Wausau non-dog stray numbers totaled 227. If less than 270 non-dog strays are brought in during the 2021 contract, a credit shall be given to the city of Wausau in the form of a carry over, applied to the following year.



Impact:

$49,950 for the contract, for up to 270 non-dog strays (LESS 2019 Return to Owner credits of $700.00) for a NET contract amount of $49,250 for 2021. For any non-dog stray brought in beyond 270, the flat fee shall be $200 per non-dog stray. The contracted per animal rate is $180 per non-dog stray.

Recommendation:

Department recommends approving the renewal of the one year contract.

<u>PURCHASE OF ANIMAL IMPOUNDMENT SERVICES AGREEMENT</u>

BETWEEN
THE HUMANE SOCIETY OF MARATHON COUNTY, INC.
AND CITY OF WAUSAU

Municipality Address:	Mayor Katie Rosenberg City of Wausau 407 Grant Street Wausau WI 54403
Humane Society:	Executive Director 7001 Packer Drive Wausau WI 54401

THIS SERVICES AGREEMENT (the "Agreement"), is made and entered into, by and between the City of Wausau (the "MUNICIPALITY") and the Humane Society of Marathon County, Inc. ("HSMC"),

RECITALS

WHEREAS, MUNICIPALITY, desires to purchase services from HSMC (a not-for-profit corporation under the laws of the State of Wisconsin) for the impoundment, care, treatment and/or humane disposal of non-dog strays; and

WHEREAS, HSMC, is presently situated and capable to provide services to MUNICIPALITY for professional and ethical impoundment, animal shelter, care services, treatment and humane disposal of an animal; and

WHEREAS, at all times this Agreement shall be construed in a manner consistent with Wisconsin Statutes and pursuant to the terms of this Agreement; and

WHEREAS, HSMC maintains a principal place of business located at 7001 Packer Drive, Wausau, Wisconsin 54401, but periodically uses third party facilities to fulfill the services provided in this Agreement; and

WHEREAS, HSMC is a not-for-profit private corporation (a private entity) entering into an Agreement with a political subdivision as defined in Wis. Stat. §173.15(1) and acknowledges its obligations under Wis. Stat. §173.15(2) in relation to this Agreement; and

WHEREAS, MUNICIPALITY and HSMC desire that this Agreement is for the impoundment, care and treatment of non-dog strays for the Term of this Agreement.

NOW THEREFORE, in consideration of the above Recitals which are acknowledged to be true and correct and are incorporated into this Agreement and the promises and agreements hereinafter contained and for other good and valuable consideration the receipt and sufficiency of which is hereby acknowledged by each party to this Agreement, it is agreed by the MUNICIPALITY and HSMC as follows:

AGREEMENT

1.0 TYPE AND GEOGRAPHIC SCOPE OF SERVICES. HSMC agrees to provide the services detailed herein with respect to stray animals (EXCLUDING DOGS) in response to a request by MUNICIPALITY.

1.1 Stray Animals (EXCLUDING DOGS). HSMC will operate an impoundment facility to care for, and/or humanely dispose of non-dog strays as defined per this Agreement as well as keep accurate records thereof pursuant to the provisions of Wis. Stats. §173.15(2)(b) of all of the animals brought to HSMC under the terms of this Agreement.

1.2 Animals Held for Cause. This Agreement does not include impoundment services for animals taken into custody pursuant to §173.13, Wis. Stats., by law enforcement or humane officers of any political subdivision. Furthermore, this Agreement does not include impoundment services for animals withheld from their owner for cause by any political subdivision, pursuant to §173.21, Wis. Stats., et seq. MUNICIPALITY and HSMC agree that any such services to be performed on behalf of the MUNICIPALITY, shall be subject to a separate agreement.

1.3 HSMC will attempt to locate the owners of stray animals and if found, inform the owners of the cost of holding, care, and treatment of that owner's animal.

1.4 HSMC will obtain ownership of a stray animal if they are unclaimed within the statutory 7 days for eventual adoption or relocation. Disposition costs of an animal that was brought in as a stray shall be borne by the MUNICIPALITY pursuant to the terms of Compensation set forth herein at 2.0 and be included in the flat fee contract price.

1.5 This Agreement does not include impoundment services for stray dogs. Marathon County has entered into a separate one year agreement with HSMC for impoundment services for stray dogs.

2.0 COMPENSATION. MUNICIPALITY shall compensate HSMC for services detailed in this Agreement as follows:

CY 2021 - $49,950 for the contract, for up to 270 non-dog strays **LESS** 2019 Return To Owner credits of $700.00 for a **NET contract amount of $49,250 for 2021.**

For any non-dog stray brought in beyond 270, the flat fee shall be $200 per non-dog stray.

2.1 The NET 2021 contract price of $49,250 shall be due and paid in full on or before January 30, 2021.

2.2 If less than 270 non-dog strays are brought in during the calendar year 2021 of this contract, a credit shall be given MUNICIPALITY for the difference between the amount due HSMC at $185 per animal and the full amount paid under the contract, which shall be carried over and applied the following year to the MUNICIPALITY's obligation, in the event the parties renew this Agreement. If the parties do not renew this Agreement by December 31, 2021 a refund, rather than a credit, shall be due MUNICIPALITY on the same terms, payable by February 16, 2021.

2.3 HSMC will credit MUNICIPALITY for any non-dog stray brought in under the 2021 contract and which was "Returned to Owner" prior to the end of the statutory 7-day hold period. The credit will be calculated by HSMC based on days of care and disposition costs NOT incurred by HSMC for the holding of said animal. Additionally, if the Owner paid a reclaim fee to HSMC for the animal, that fee will also be credited to MUNICIPALITY.

In 2019, there were 15 cats, 1 rabbit and 1 ferret that qualified for a credit of $580.00 in "Return To Owner" fees for WAUSAU. Additionally, there were 4 cats that qualified for a credit of $120.00 for the VILLAGE OF WESTON. There were no credits for the CITY OF SCHOFIELD or the TOWN OF WESTON. **THE TOTAL CREDIT TO BE APPLIED TO CY2020 FOR 2019 RETURN TO OWNER ANIMALS IS $700.**

3.0 TERM OF AGREEMENT.

3.1 Term. Unless otherwise agreed in writing, the term of this Agreement shall be for one (1) year commencing January 1, 2021 through December 31, 2021. This Agreement can only be renewed by mutual agreement of the two parties. The Agreement may also be terminated subject to termination provisions under Section 6.0.

4.0 DEFINITIONS. As used in this Agreement the following words shall have the meanings provided below:

4.1 Stray Non-Dog Animal: A non-dog animal whose owner or custodian is unknown or cannot be ascertained immediately with reasonable effort. A stray non-dog animal may be brought to HSMC only by the MUNICIPALITY's humane or law enforcement officers.

4.2 Surrender: Is any animal that has been voluntarily delivered to HSMC by its owner, handler or other person entitled to do so. Surrender animals are <u>NOT</u> within the scope of this Agreement.

4.3 Unclaimed: Any animal whose owner has failed to reclaim the animal within the statutory time frames under State laws.

4.4 Wild Animal: The definition of "wild animal" is to include all nature-born, non-domesticated, non-owned free animals of all and any species even if living in and around humans or other domesticated, exotic or livestock animal. Wild animals are <u>NOT</u> within the scope of this Agreement. "Wild animals" does not include feral cats.

5.0 EXECUTION AND PERFORMANCE OF SERVICES.

5.1 Cooperation. HSMC agrees to use reasonable methods in working with all MUNICIPAL departments, agencies, employees and officers. MUNICIPALITY agrees to use reasonable methods in working with HSMC in order to enable HSMC to perform the services described herein.

5.2 HSMC Personnel. HSMC agrees to secure, at its own expense, all personnel necessary to carry out its obligations under this Agreement. Such personnel shall not be employees of MUNICIPALITY. HSMC shall ensure that its personnel are instructed that they do not have any direct contractual relationship with MUNICIPALITY. MUNICIPALITY shall have no authority over any aspect of HSMC's personnel practices and policies and shall not be liable for actions arising from such policies and practices.

5.3 Transportation of Animals. MUNICIPALITY is <u>NOT</u> purchasing transportation services to or from HSMC, and HSMC shall have no obligation to pick up or transport ANY animal covered by this Agreement.

5.4 Facility Access. HSMC will provide, or assure the availability of an appropriate facility that will provide admitting stray non-dog animals 24 hours a day, 7 days a week, that are delivered by humane and/or law enforcement officers employed by the City of Wausau.

5.5 Services for Animals. HSMC agrees to provide for the professional, humane and ethical impoundment, animal shelter, care services, and humane disposal of any animal within the scope of this Agreement.

5.6 Reclaiming Services. HSMC shall use reasonable attempts to identify, locate, and make contact with the animal's owner in order to arrange for either the surrender or the return of the animal. Said efforts will be made within the statutory 7 day holding period. Notwithstanding the foregoing, the parties acknowledge that the owners of some stray non-dog animals are never known or even identified such that HSMC's ability to find the owner is a legal impossibility.

5.7 Ethical and Humane Treatment. HSMC agrees it will use the best practices for care, housing, adoption or final disposition (euthanize, transfer or adoption) of all animals within the scope of this Agreement and in compliance with all federal, state and local laws.

5.8 Not an Exterminator. MUNICIPALITY agrees that HSMC does not provide services for any animal that would be best handled by a "pest" exterminator.

5.9 Disposition of Stray Non-Dog Animals. After the statutory waiting time, seven (7) days, the parties agree that HSMC will obtain exclusive possession of all strays covered by this Agreement. However, and at the HSMC's sole discretion, the HSMC may not desire to take possession of certain animals and shall have the legal right to terminate the animal and dispose of the animals remains.

5.10 Protocols. Both parties will mutually create and agree upon protocols to follow in order to accomplish the efficient execution of this Agreement with a minimum of confusion or disagreement.

5.11 Records. HSMC agrees to keep statistical records of all animals, including origin (jurisdiction), admittance, disposition, care, treatment, redemption records and those additional records as may be required under Wis. Stats. §173.15(2)(b). Such records shall be made available to MUNICIPALITY. Such records will be available for review, copying or inspection at HSMC by appointment with Executive Director or designee.

6.0 TERMINATION OF AGREEMENT.

6.1 Termination: No Cause. Either party may terminate this Agreement, for any reason, at any time upon 30 days written notice to the other party.

6.2 In the event this Agreement is terminated, HSMC shall reimburse the MUNICIPALITY for the Compensation paid by the MUNICIPALITY prescribed under Section 2.0 of this Agreement less either the amount of animals turned into HSMC by the MUNICIPALITY multiplied by $185 or 1/12th for each month that the Agreement is in effect whichever is greater.

7.0 INSURANCE AND INDEMNIFICATION.

7.1 Insurance. In order to protect itself, MUNICIPALITY, its officers, boards commissions, agencies, employees and representatives under the indemnity provisions of this Agreement, HSMC shall obtain and at all times during the term of this Agreement keep in full force and effect comprehensive general liability insurance policies (as well as professional malpractice or errors and omissions coverage, if the services being provided are professional services) issued by a company or companies authorized to do business in the State of Wisconsin and licensed by the Wisconsin Insurance Department, with liability coverage provided for therein in the amounts of at least:

- Commercial General Liability - $1,000,000.00 combined single limit.
- Workers Compensation Insurance as required by Wisconsin Statutes of all employees engaged in work.

7.2 Indemnification.

A. Immunity. The MUNCIPALITY is a governmental entity entitled to governmental immunity under law, including Wis. Stat. §893.80. Nothing contained herein shall waive the rights and defenses to which the MUNICIPALITY may be entitled under law, including all of the immunities, limitations, and defenses under Wis. Stats. §893.80 or any subsequent amendments thereof.

B. Responsible for Own Actions. HSMC and MUNCIPALITY shall bear the risk of its own actions, as it does with its day-to-day operations.

C. Employee Claims. The employees of the parties hereto shall be covered by his or her employing entity for purposes of worker's compensation, under Ch. 102, Wisconsin Statutes, unemployment insurance, and benefits under Ch. 40 Wisconsin

Statutes. Both parties waive subrogation rights each may have against the other party for claim payments under Ch. 102, Wisconsin Statutes.

D. HSMC shall indemnify, hold harmless and defend MUNICIPALITY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which MUNICIPALITY, its officers, employees, agencies boards, commissions and representatives may sustain, incur or be required to pay by reason of HSMC furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the willful or intentional acts or omissions of MUNICIPALITY, its agencies, boards, commissions, officers, employees or representatives. The obligations of HSMC and MUNICIPALITY under this paragraph shall survive the expiration or termination of this agreement.

8.0 NOTICE TO PUBLIC AND PRIVATE ON NONAFFILIATION. HSMC may employ at various times outside contractors or promoters to assist it with all types and levels of products or services. HSMC agrees that it shall inform all outside contractors, promoters, and the public that the HSMC is not a legal entity, agency or subdivision of MUNICIPALITY.

9.0 NOTICES.

9.1 Notices to the MUNICIPALITY. Except as more specifically provided by the terms of this Agreement, notice to the MUNICIPALITY shall be delivered via first class mail as follows:

Mayor Katie Rosenberg
City of Wausau
407 Grant Street
Wausau WI 54403

Leslie Kremer
City Clerk
407 Grant Street
Wausau WI 54403

9.2 Notices to HSMC. Except as more specifically provided by the terms of this Agreement, notice to HSMC shall be delivered via first class mail as follows:

Lisa Leitermann
Executive Director
Humane Society of Marathon Co.
7001 Packer Drive
Wausau WI 54401

Mary Tubbs
President of the Board of Directors
Humane Society of Marathon Co.
7001 Packer Drive
Wausau WI 54401

10.0 MISCELLANEOUS.

10.1 Integrated Agreement. This Agreement together with any all instruments, exhibits, schedules or addenda attached hereto sets forth the complete understanding of the parties relating to the matters which are the subject hereof and supersede any and all prior or contemporaneous written or oral agreements, understandings and representations relating thereto.

10.2 Modifications. This Agreement may only be modified in writing signed by the parties or any officers of such parties with authority to bind the party. No oral statements, representations, or course of conduct inconsistent with the provisions of this Agreement shall be effective or binding on any party regardless of any reliance thereon by the other.

10.3 Choice of Law and Venue. This Agreement shall be construed and enforced in accordance with the laws of the State of Wisconsin. In the event of any disagreement or controversy between the parties over this Agreement, the parties agree that the sole and exclusive venue for any legal proceedings related to it shall be in the Marathon County Circuit Court, State of Wisconsin.

10.4 Construction.

10.4.1 Construction against the Drafter. Provisions for which ambiguity is found shall not be construed against any party by virtue of that party having drafted or prepared the same.

10.4.2 Captions. Captions or any section or paragraph of this Agreement are for the convenience of reference only and shall not define or limit the scope of any provisions contained therein.

10.4.3 Severability. Whenever possible, each provision of this Agreement shall be interpreted in such a manner so as to be effective and valid under applicable law. However, if any provision is prohibited by or found to be invalid or unenforceable under applicable law or for any other reason or under particular circumstances the same shall not affect the validity or enforceability of such provision under any other circumstances or of the remaining provisions of the Agreement. Such provision shall be deemed automatically amended with the least changes necessary so as to be valid and enforceable and consistent with the intent of such provision as originally stated.

10.4.4 Tense. Use of the singular number shall include the plural and one gender shall include all others.

11.0 ASSIGNMENT. No party shall assign nor transfer any interest or obligation under this Agreement without the prior written consent of the other.

12.0 EXECUTION IN COUNTERPARTS. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original and all of which shall constitute one and the same agreement.

13.0 REPRESENTATION OF COMPREHENSION OF DOCUMENT. In entering into this Agreement, the parties represent that they have relied upon the advice of their attorneys, who are the attorneys of their choice, concerning the legal consequences of this Agreement. They further agree that the terms of this Agreement have been completely read and explained to them and they are fully understood and voluntarily accepted.

14.0 WARRANTY OF CAPACITY TO EXECUTE.

15.1 I, Katie Rosenberg, in my capacity as MUNICIPALTY Mayor, and acting as the MUNICIPALITY Contract Administrator for the City of Wausau, and I, Leslie Kremer, warrant that we have the legal authority to execute this Agreement on behalf of the City of Wausau and to receive the consideration specified in it, and that neither we nor the City of Wausau sold, assigned, transferred, conveyed or otherwise disposed of any rights subject to this Agreement.

15.2 I, Lisa Leitermann, Executive Director, Humane Society of Marathon County, Inc., and I, Mary Tubbs, President of the Board of Directors of HSMC warrant that we have the legal authority to execute this Agreement of behalf of the HSMC and that neither they nor HSMC have sold, assigned, transferred, conveyed or otherwise disposed of any rights subject to this Agreement.

FOR HUMANE SOCIETY OF MARATHON COUNTY, INC.:

____

LISA LEITERMANN Date
Executive Director, HSMC

____

MARY TUBBS Date
President Board of Directors, HSMC

FOR MUNICIPALITY:

____

KATIE ROSENBERG Date
Mayor, MUNICIPALITY Contract Administrator

____

LESLIE KREMER Date
City Clerk

WAUSAU
WISCONSIN

Memorandum

From: **Robert Barteck, Deputy Fire Chief** RB
To: **Finance Committee**
Date: **November 19, 2020**
Subject: **Purchase of updated software**

Purpose:
To discuss the use of CIP funding for the sole source purchase three software programs for support of Operations, Training, and Inspections Divisions of the Wausau Fire Department.

Recommendation:
That you approve the following:
We recommend that you approve the use of CIP funding that was previously designated for automatic CPR devices, for the sole source purchase of three software programs.

Image Trend Rescue Elite:	$22,042.00
Target Solutions:	$5,919.20
APX Smart Inspect	$7,720.00
Total:	$35,681.20

Facts or Considerations:

Background:
For many years the department has been using Firehouse software for fire incident reporting, inspections, and tracking of training. Firehouse has been purchased by ESO (software company). ESO has announced they will no longer be supporting Firehouse after 2021 and are trying to move customers to their newer product. With this deadline to move away from Firehouse approacing the department has taken the opportunity to look at all available software programs that exist to find the best products to suit our needs. We closely looked at ESO, the expansion of our Image Trend product, and other software that could be used by divisions.

Discussion:
Limited options exist in the software market for fire-service specific products. ESO and Image Trend are companies that offer umbrella products that attempt to provide all of the software needs of a department. Each has pros and cons but neither does a good enough job at everything to suit the needs of our busy department.
In 2016 we began a phase-in process of moving to Image Trend for EMS incident reporting. This update will complete that project and bring EMS, Fire, and Rescue incident reporting under one software. This will allow the staff to only fill out one report

for EMS incidents rather than filling out two in the two different reporting software programs.

The Training Divison is also affected by the loss of Firehouse and has settled on Target Solutions as the best software for our needs. Target solutions is a large web-based platform for not only tracking training but delivering training through their portal. Other departments that use Target Solutions have given it high reviews.

The Inspectors are also affected by the loss of Firehouse and they have settled on APX as being the best software for their needs. APX offers better capture and delivery of data during fire inspections. It also offers a bridge of that information over to our building pre-plans that is accessible to the fire officers on their Mobile Data Terminals on the fire apparatus.

Rationale:

Because a limited number of software companies make specific products to meet the different demands of the Wausau Fire Department the best selection of products can not be determined through a normal RFP process. To determine what is the best products for the department internal stakeholders examined and researched software specific to their areas of expertise. While it would be seemingly simpler to just buy an all-in-one package our Inspectors and Training staff felt those products lacked many elements that other products provided. Therefore those involved in the selection process feel it is best to use these three separate software products to accomplish the needs of the department.

Impact:

The largest impact from the update of the fire department software will be in the form of reduced report writing for the paramedics. Once the Image Trend Elite Rescue setup is complete the paramedics will be able t write both the EMS run report and the associated fire report in Elite. Currently, they have to write the EMS report in Image Trend Elite and the fire report in Firehouse.

Another area of impact will in training. The Training Division Chief feels that the addition of Target Solutions will increase the accountability in record keeping and provide a state of the art web-based platform for delivering wFD specific training to individuals. Target Solutions will also assist the EMS Division Chief in reporting training to the National Registry and the Wisconsin Department of Health for licensing.

The Inspectors will also be positively impacted by the upgrade to a Fire Department Inspection specific software that has advanced Smart mapping capability that uses GIS data to mark and map buildings, hydrants, and other key information. It also will allow them to real-time update fire pre-plans during fire inspections. Pre-plans are used by fire officers during responses to emergencies and greatly aids in the mitigation of incidents.

Coordination:

To research, the available software products all of the upper-level officers, admin assistant, and several firefighters were invited to attend demonstration presentations from the different vendors. Each looked at the different software within their area of expertise and then coordinated with others to find areas that crossed over between divisions.

Drafted by: Deputy Chief Robert Barteck, Fire Department

Attached: Quotes from the three software vendors

Cc: Mayor

Quote

IMAGETREND®

Prepared For	Bill To
Mindy Walker	Mindy Walker
Wausau Fire Department	Wausau Fire Department
6060 E Thomas Street	6060 E Thomas Street
Wausau, Wisconsin 54403	Wausau, Wisconsin 54403
715-261-7901	715-261-7901
Mindy.Walker@ci.wausau.wi.us	Mindy.Walker@ci.wausau.wi.us

Salesperson	Quote Number	Date
Mike Tamasi, Account Executive, 952-469-6472	QUO-07814-B0P8G9	Nov 17, 2020

Description	Qty	Frequency	Unit Price	Total
One-Time Fees				
Elite™ Rescue Setup	1	One Time	$3,710.00	$3,710.00
Recurring Fees				
Elite™ Rescue - SaaS *Includes Elite™ Field	1	Recurring	$14,832.00	$14,832.00
CAD Distribution	1	Recurring	$3,500.00	$3,500.00
- CAD Vendor: Other CAD Vendor				
			TOTAL Year 1	**$22,042.00**
			***Annual Fees after Year 1**	**$18,332.00**

Optional Items

Target Solutions Distribution	1	Recurring	$2,000.00	$2,000.00

Prepared By: Mike Tamasi

Terms of Agreement: The above mentioned items will be invoiced upon Contract signature with payment terms of net 30 days.

- The recurring annual fees will be invoiced annually in advance.
- Project completion occurs upon receipt of the product.
- ImageTrend's license, annual support and hosting are based on up to 6,500 annual incidents as provided by Client.
  *IMAGETREND will perform price increases of the recurring fees. The first price increase will occur with the fees due for year two. These price increases will occur once a year and may not exceed 3% of the price then currently in effect.
- This proposal is valid for 90 days.
- This quote reflects ImageTrend's standard non-CJIS compliant framework, and is provided without any CJIS-related warranties, representations, or contractual commitments. Additional information and pricing for ImageTrend's advanced CJIS compliant offerings are available upon request.
- The estimates set forth herein do not constitute a binding offer or acceptance. This quote does not express the full agreement or understanding of the parties, is subject to additional due diligence and change, and shall not be binding on ImageTrend. The parties do not intend to be legally bound until they enter into definitive agreements regarding the subject matter hereof.
  IMAGETREND will invoice sales tax to non-exempt CLIENTS where applicable
  DISCLAIMER: This quote creates no legal obligations. This letter is intended to confirm the parties' current understanding of the terms, but it is not intended to create any legal obligations with respect to any of the terms. Neither party should rely on this quote and no legal or equitable remedy will arise from any such reliance. Instead, the parties must reach a final agreement. A final agreement will be a condition precedent to any binding obligations. A fully executed Contract Agreement will be required to be completed before an order is processed.

PRODUCT DESCRIPTIONS

Elite™ Rescue - SaaS *Includes Elite™ Field	In addition to receiving both Elite EMS and Elite Fire for compliant data collection, the Rescue package includes the Locations/Occupants/Inspections module.
CAD Distribution	The ability to easily integrate CAD data into run reports is very beneficial in ensuring accurate data. CAD data can be obtained via a file export, a query or it can be sent directly to the ImageTrend web service. Only fields listed in the CAD integration workbook are available for population through the integration.
Target Solutions Distribution	Integrating with Target Solution provides training and activities information, such as class attendees and score, in the ImageTrend training module within Elite.

VECTOR™ SOLUTIONS

Quote ID
Q-69845

Valid Until
Wednesday, September 9, 2020

Contact Name
David Farrar

TargetSolutions Learning, LLC Agreement/Schedule A

Date: Monday, August 10, 2020

Client Information

Client Name: Wausau Fire Department	
Address: 606 E Thomas St Wausau, 54403	
Primary Contact Name: David Briggs	**Primary Contact Phone:** 715-261-7900

Agreement Term

Effective Date: 1/1/2021	**Initial Term:** 36 months

Invoicing Contact Information

Billing Contact Name: David Briggs			
Billing Address: 606 E Thomas St, Wausau, Wisconsin 54403	**Billing Phone:** 715-261-7900		
Billing Email: david.briggs@ci.wausau.wi.us	**PO#**:	**Billing Frequency:** Annual	**Payment Terms:** Net 30

Fees

Product	Description	Qty	Price	Sub Total
Fire and EMS Online Course Catalogs	TargetSolutions Fire courses are based on the NFPA codes and standards, including NFPA 1001, NFPA 1021 and the NFPA 1500 Series. Courses also cover wildland fire and response to terrorism.	1	$0.00	$0.00
Maintenance Fee	Annual maintenance of the TargetSolutions Training platform.	1	$395.00	$395.00
TargetSolutions Premier Membership Platform	Online training management platform for public entities and professionals	62	$89.10	$5,524.20

Grand Total: **$5,919.20**

Please note this is not an invoice. An invoice will be sent within fourteen (14) business days.

4.3. Except as otherwise agreed in writing or to the extent necessary for Client to use the Services in accordance with this Agreement, Client shall not: (i) copy the course content in whole or in part; (ii) display, reproduce, create derivative works from, transmit, sell, distribute, rent, lease, sublicense, transfer or in any way exploit the course content or Services in whole or in part; (iii) embed the course content into other products; (iv) use any trademarks, service marks, domain names, logos, or other identifiers of TSL or any of its third party suppliers; or (v) reverse engineer, decompile, disassemble, or access the source code of any TSL software.

4.4. If Client chooses to participate by uploading its information to its shared resource sections of TSL's website, Client hereby authorizes TSL to share any intellectual property owned by Client ("User Generated Content") that its Users upload to the shared resources section of TSL's website with TSL's third-party customers and users that are unrelated to Client ("Other TSL Customers"); provided that TSL must provide notice to Client's users during the upload process that such User Generated Content will be shared with such Other TSL Customers.

5. **Term and Notice.**

5.1. Term. The term of this Agreement shall commence on the Effective Date and will remain in full force and effect for the term indicated in Schedule A ("Term"). Upon expiration of the Initial Term, this agreement shall automatically renew for successive one (1) year periods (each, a "Renewal Term"), unless notice is given by either party of its intent to terminate the Agreement, at least sixty (60) days prior to the scheduled termination date. Upon expiration of the Initial or any Renewal Term, access to the Services may remain active for thirty (30) days solely for purpose of Company's record keeping (the "Expiration Period"). Any access to or usage of the Services following the Expiration Period shall be deemed Client's renewal of the Agreement under the same terms and conditions.

5.2. Notice. All required notices hereunder by either party shall be given by personal delivery (including reputable courier service), fees prepaid, or by sending such notice by registered or certified mail return receipt requested, postage prepaid, and addressed as set forth on the last page of this Agreement. Such notices shall be deemed to have been given and delivered upon receipt or attempted delivery (if receipt is refused), as the case may be, and the date of receipt identified by the applicable postal service on any return receipt card shall be conclusive evidence of receipt. Either party, by written notice to the other as above described, may alter the address for receipt by it of written notices hereunder.

6. **Mutual Warranties and Disclaimer.**

6.1. Mutual Representations & Warranties. Each party represents and warrants that it has full authority to enter into this Agreement and to fully perform its obligations hereunder.
6.2. Disclaimer. EXCEPT AS EXPRESSLY PROVIDED HEREIN, NEITHER PARTY MAKES ANY WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW.
THE ENTIRE RISK AS TO THE QUALITY AND PERFORMANCE OF THE SERVICES IS WITH CLIENT. TSL DOES NOT WARRANT THAT THE FUNCTIONS CONTAINED IN THE SERVICES WILL MEET CLIENT'S REQUIREMENTS OR THAT THE OPERATION OF THE SERVICES WILL BE UNINTERRUPTED OR ERROR FREE.
6.3. WORKPLACE SAFETY IS YOUR RESPONSIBILITY. THAT DUTY CANNOT BE DELEGATED AND TSL ACCEPTS NO DELEGATION OF THAT DUTY. TSL WILL ASSIST YOU BY PROVIDING SPECIFIC SERVICES FOR WHICH YOU HAVE CONTRACTED.

7. **Miscellaneous.**

7.1. Limitation on Liability. Except as it relates to claims related to Section 4 or Section 7.2 of this Agreement, (a) in no event shall either party be liable to the other, whether in contract, warranty, tort (including negligence) or otherwise, for special, incidental, indirect or consequential damages (including lost profits) arising out of or in connection with this Agreement; and (b) the total liability of either party for any and all damages, including, without limitation, direct damages, shall not exceed the amount of the total fees due to, or already paid to, TSL for the preceding twelve (12) months.

7.1.1. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, WHATEVER THE LEGAL BASIS FOR THE CLAIM, UNDER NO CIRCUMSTANCES SHALL TSL BE LIABLE TO CLIENT OR TO ANY OF CLIENT'S OFFICERS, DIRECTORS, MEMBERS, MANAGERS, SHAREHOLDERS,EMPLOYEES, CONTRACTORS, AGENTS, OR REPRESENTATIVES; OR TO ANY THIRD PARTY FOR ANY CLAIM, CAUSE OF ACTION, DEMAND, LIABILITY, DAMAGES, AWARDS, FINES, OR OTHERWISE, ARISING OUT OF OR RELATING TO PERSONAL INJURY, DEATH, OR OTHER HARM CAUSED FROM USE OF OR RELIANCE ON THE CONTENT OF THE COURSES. CLIENT, ITS OFFICERS, DIRECTORS, MEMBERS, MANAGERS, SHAREHOLDERS, EMPLOYEES, CONTRACTORS, AGENTS, AND REPRESENTATIVES RELY ON THE CONTENT OF THE COURSES AT THEIR OWN RISK.

SOME JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF CERTAIN TYPES OF DAMAGES SO, SOLELY TO THE EXTENT SUCH LAW APPLIES TO CLIENT, THE ABOVE LIMITATIONS AND EXCLUSIONS MIGHT NOT APPLY TO CLIENT.

7.2. Indemnification.

7.2.1 Indemnification by TSL. TSL shall indemnify and hold Client harmless from any and all claims, damages, losses and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third-party claim that the Services or any component thereof infringes or violates any intellectual property right of any person.

7.2.2 Indemnification by Client. To the extent permitted by applicable law, Client shall indemnify and hold TSL harmless from any and all claims, damages, losses and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third party claim that any document, course, or intellectual property owned by Client or uploaded to the LMS by Client infringes or violates any intellectual property right of any person.

7.3. Assignment. Neither party may assign or delegate its rights or obligations pursuant to this Agreement without the prior written consent of the other, provided that such consent shall not be unreasonably withheld. Notwithstanding the foregoing, TSL may freely assign or transfer any or all of its rights without Client consent to an affiliate, or in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets.

7.4 Force Majeure. TSL shall have no liability for any failure or delay in performing any of its obligations pursuant to this Agreement due to, or arising out of, any act not within its control, including, without limitation, acts of God, strikes, lockouts, war, riots, lightning, fire, storm, flood, explosion, interruption or delay in power supply, computer virus, governmental laws or regulations.

7.5. No Waiver. No waiver, amendment or modification of this Agreement shall be effective unless in writing and signed by the parties.

7.6. Severability. If any provision of this Agreement is found to be contrary to law by a court of competent jurisdiction, such provision shall be of no force or effect; but the remainder of this Agreement shall continue in full force and effect.

It what we want.
Discounts given.

Wausau Fire Department - Annual renewal with SmartMAP

Wausau Fire Department
606 East Thomas Street
Wausau, Wisconsin 54403
United States

Tracey Kujawa
Fire Chief
tracey.kujawa@ci.wausau.wi.us
7152617900

MINDY WALKER
NFIRS Contact
mindy.walker@ci.wausau.wi.us
7152617902

Shahn Kariger
Fire Inspector
shahn.kariger@ci.wausau.wi.us
715-261-7905

Reference: 20200825-164300868
Prepared: August 25, 2020
Expires: December 31, 2020
Prepared by: Paul Martin
President/CEO
paul.martin@apxdata.com
+1 (613) 252-4721

Comments from Paul Martin

Hi Shahn, Please find enclosed a proposal to renew what you currently have replacing SmartView with SmartMAP plus adding 3 SmartInspection and adding one additional SmartCapture (making the total to 3) . Note that SmartMAP is an enterprise license which means it can be used on an unlimited number of fire department devices with a breakeven compared to SmartView at 7.8 licenses/devices using our current standard price/license.

Products & Services

Item & Description	SKU	Quantity	Unit Price	Total
SmartMAP Enterprise License SmartMap Enterprise license - unlimited department users	SM - ENT	1	$5,200.00 / year	$5,200.00 / year for 1 year
SmartCapture Single License SmartCapture single license per device - multi-users	SC	1	$660.00 / year	$0.00 / year after $660.00 discount for 1 year
SmartCapture Single License	SC	2	$660.00 / year	$480.00 / year

SmartCapture single license per device - multi-users				after $840.00 discount for 1 year
SmartInspect Single License SmartInspect single license per device - multi-users	SI	1	$1,020.00 / year	$0.00 / year after $1,020.00 discount for 1 year
SmartInspect Single License SmartInspect single license per device - multi-users	SI	2	$1,020.00 / year	$2,040.00 / year for 1 year

Subtotals

Annual subtotal $7,720.00 after $2,520.00 discount

Total $7,720.00

SET UP IS $2,500 WHICH WOULD BE CREDITED AS PER QUOTE 3.

Purchase Terms

- All data collected is the customer property and is easily exported through the administrative portal
- Currency is your local dollars (US)
- Technical support, software feature updates are included at no cost
- Standard terms apply - APX Master Software License and Service Agreement
- Auto-Renewal agreement unless APX is notified 90 days prior to the end of the service date
- Applicable taxes extra

Signature

Date

Printed name

Questions? Contact me

Paul Martin
President/CEO
paul.martin@apxdata.com
+1 (613) 252-4721

APX - Advance Property eXposure Inc.
1755 Woodward Drive, Suite 101
Ottawa, ON K2C 0P9
CA

TARGETSOLUTIONS BY VECTOR SOLUTIONS

10805 Rancho Bernardo Road
Suite 200
San Diego, CA 92127

Sole Source Justification

Online Training and Operations Management System

This document serves as a sole source justification for TargetSolutions' online training and operations management system, which is developed and provided solely by TargetSolutions.

Service Description
TargetSolutions' online training and operations management system is a comprehensive suite of proprietary web-based solutions for Fire and EMS departments and is the industry's only all-in-one operational hub for training, inspections and workforce management. The industry-leading platform features exclusive fire department software applications, including best-in-class training courses. This unique, one-of-a-kind system delivers these tools through an integrated web-based platform.

Here are TargetSolutions' key differentiators that make it stand apart in the industry:

- TargetSolutions features the industry's leading learning management system for scheduling, delivering and tracking online training courses
- TargetSolutions offers more than 500 hours of training for fire departments, including more than 250 hours of accredited EMS continuing education courses
- TargetSolutions is organizationally accredited through CAPCE, the Commission on Accreditation for Pre-Hospital Continuing Education
- In addition to EMS continuing education, TargetSolutions features NFPA 1001, NFPA 1021, NFPA 1410, NFPA 1500, as well as Occupational Safety and Health Administration (OSHA), and much more in its training catalog
- The TargetSolutions platform features unique applications for managing fire department training, recordkeeping, and compliance tasks, including:
    - Activities Builder
    - Credentials Manager
    - ISO Training Tracker
    - Community Resources
    - File Center
    - Test Builder
    - Generate Reports
    - Events Manager
- The TargetSolutions platform can be extended to *TargetSolutions Check It™* operations management system for conducting inspections of equipment, apparatus and inventory
- TargetSolutions' CrewSense workforce management system provides employee resourcing and human capital management software
- TargetSolutions' enterprise solution enables agencies to collaborate in a shared location while still managing their own TargetSolutions platform sites

CITY OF WAUSAU, 407 Grant Street, Wausau, WI 54403

RESOLUTION OF THE FINANCE COMMITTEE

Authorizing 2020 Budget Modification for Wausau Area Access Media to upgrade playback system

Committee Action: Approved

Fiscal Impact: None

File Number: 19-1109 **Date Introduced:** November 24, 2020

FISCAL IMPACT SUMMARY			
COSTS	*Budget Neutral*	Yes ☒ No ☐	
	Included in Budget:	Yes ☐ No ☒	*Budget Source: Contingency*
	One-time Costs:	Yes ☒ No ☐	*Amount:*
	Recurring Costs:	Yes ☐ No ☒	*Amount:*
SOURCE	*Fee Financed:*	Yes ☐ No ☒	*Amount:*
	Grant Financed:	Yes ☐ No ☒	*Amount:*
	Debt Financed:	Yes ☐ No ☒	*Amount* *Annual Retirement*
	TID Financed:	Yes ☐ No ☒	*Amount:*
	TID Source: Increment Revenue ☐ *Debt* ☐ *Funds on Hand* ☐ *Interfund Loan* ☐		

WHEREAS, Wausau Area Access Media (WAAM) uses YouTube for access to governmental meetings and church services; and

WHEREAS, the video playback server is over nine years old and was purchased used; and

WHEREAS, the new system will improve staffing efficiencies and reduce ongoing service costs; and

WHEREAS, your Finance Committee has reviewed the request and recommends a budget modification to fund the purchase as follows:

110-25099950	Decrease:	Contingency	$ 25,000
110-250999240	Increase:	Transfer to Capital Projects	$ 25,000
240-410089210	Increase:	Transfer from General Fund	$ 25,000
240-410098191	Increase:	General Government Capital Equipment	$ 25,000

NOW THEREFORE BE IT RESOLVED by the Common Council of the City of Wausau that the proper City official(s) be authorized and directed to modify the 2020 budget as presented.

BE IT FURTHER RESOLVED, that the proper City Officials are hereby authorized and directed to publish the budget modification in the official newspaper as required.

Approved:

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Katie Rosenberg, Mayor

We would like to purchase a new playback system to replace the current one. The video playback server that Wausau Area Access Media (WAAM) currently uses to run both cable channels is over nine years old. It was purchased, used, from Wisconsin Rapids two years ago for $4,000 to replace an unrepairable one of the same model that was two years older. Most new videos come in as High Definition (HD) video and we have to spend hours to convert them to Standard Definition (SD) so they will playback on the current video server. With the new HD playback system we wouldn't have to do as many conversions.

Charter/Spectrum is still airing our channels in SD and as far as we know, has not upgraded any public access channel in the state to HD. Due to this, we will have to purchase two HD-SDI to composite video converters for $350 each to send video to the current cable channels.

We would also like to discontinue the use of our online video on demand site, waam.viebit.com this year. It costs us $4,176 per year to keep the site running. All meetings that we record are now on YouTube and most of the churches we put on the viebit site now have their own YouTube channel. The site was a very valuable resource during the initial month of the COVID-19 shutdown in March. It allowed the churches time to get their online channels up and running. Any videos that come in and want to be on YouTube, we would add to our WAAM YouTube channel.

Option 1 - CableCAST Vio4 System
First Year - $34,280.25
Annual Fee - $1,200 per year
This system would be a total change for the channels. It is a whole new brand with a new interface and look. It would mean abandoning the waam.viebit.com site and using only YouTube for any video on demand. We would also lose the live 24/7 stream of cable channel 981. Most videos on the live stream are either live on YouTube or able to be played back via YouTube. Also, the waam.viebit.com site is only SD video. The YouTube videos look much better. Another feature with this system is that we will be able to stream live to it using video encoders we already own. We currently have three AJA HELO video encoders that we use for Marathon County Board, Wausau School Board, and Weston Village Board meetings. With this system, those meetings will be able to go live on the channels from any location that has access to the internet.

Option 2 - CableCAST Vio4 System with Video on Demand Server
Year 1 - $44,400.25 (estimated)
Annual Fee - $3,600 per year (estimated)
This is based on the CableCAST Vio4 System above, but adds an in-house HD Web Video on Demand server that all the videos are stored on. This would be a website like waam.viebit.com, which we would control entirely. We don't have to worry about YouTube blocking or adding ads to videos due to music copyright. This would also give us the ability to offer videos on Roku and Apple TV devices.

CITY OF WAUSAU, 407 Grant Street, Wausau, WI 54403

RESOLUTION OF THE FINANCE COMMITTEE

Adopting the 2021 City of Wausau Budget and General Property Tax to Support Same.

Committee Action:	Approved 5-0		
Fiscal Impact:	Levy of $30,580,995 including tax increment		
File Number:	20-1109	**Date Introduced:**	November 24, 2020

WHEREAS, the City of Wausau's Finance Committee conducted four budget meetings to review the budget for the City of Wausau and evaluate project and services additions and deletions, and

WHEREAS, a summary of the proposed budget for the year 2021 has been posted on the City's web site, is available for review in the City Clerk's office and was published in the official newspaper on October 25 2020, together with the notice of public hearing; and

WHEREAS, a public hearing was conducted at the November 10, 2020 Common Council meeting to obtain public input,

NOW THEREFORE BE IT RESOLVED, by the Common Council of the City of Wausau, the 2021 budget, a summary of which is attached, is hereby adopted, and

BE IT FURTHER RESOLVED, that this summary is supported by a line item detail budget which by this reference is made part of this resolution and represents the official city budget, and

BE IT FURTHER RESOLVED, that budget control is maintained pursuant to the City's budget policy for fund, program department and projects; and

BE IT FURTHER RESOLVED, there is hereby levied a tax of $30,580,995 including TIF Increment upon all taxable property within the City of Wausau, as returned by the Assessor in the year 2020, for the uses and purposes as set forth in said budget; and the City Treasurer be and is hereby authorized and directed to spread the tax levy upon the current tax roll of the City of Wausau, and

BE IT FURTHER RESOLVED, the City Treasurer be and is hereby authorized and directed to spread the additionally certified State, County, and Schools tax levies upon the current tax roll of the City of Wausau as indicated in the tax levy certifications.

Approved:

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Katie Rosenberg, Mayor

NOTICE OF PUBLIC HEARING CITY OF WAUSAU 2021 BUDGET

A public hearing on the City of Wausau 2021 budget is scheduled for Tuesday November 10, 2020 at 6:00PM in City Hall Council Chambers at 407 Grant Street, Wausau WI. The budget may be viewed at the Clerk/Customer Service Office from 8:00AM to 4:30PM Monday through Friday or on the City of Wausau's Web Site www.ci.wausau.wi.us. Below is a summary of the Proposed 2021 Budget.

	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
				GENERAL FUND				
GENERAL FUND REVENUES								
General Property Tax Levy	**$18,232,895**	**$18,863,394**	**$18,863,394**	**$18,863,394**	**$18,863,394**	**$20,185,188**	**$1,321,794**	**7.01%**
Other Taxes	388,435	208,584	208,584	158,597	217,500	**198,500**	**(10,084)**	**-4.83%**
Intergovernmental Grants & Aids	8,913,092	8,914,469	8,914,469	5,156,946	9,512,728	**9,158,707**	**244,238**	**2.74%**
Licenses & Permits	1,045,586	806,057	806,057	766,807	924,970	**772,037**	**(34,020)**	**-4.22%**
Fines, Forfeitures and Penalties	309,266	380,030	380,030	196,067	281,000	**306,030**	**(74,000)**	**-19.47%**
Public Charges for Services	2,413,576	2,295,760	2,295,760	1,490,901	2,128,903	**2,386,936**	**91,176**	**3.97%**
Intergovernmental Charges for Services	1,349,843	1,032,548	1,032,548	305,655	991,348	**863,198**	**(169,350)**	**-16.40%**
Miscellaneous Revenues	1,550,279	703,538	703,538	870,059	680,814	**585,005**	**(118,533)**	**-16.85%**
Other Financing Sources	1,900,453	1,876,355	1,876,355	1,270,995	1,861,355	**1,861,355**	**(15,000)**	**-0.80%**
TOTAL GENERAL FUND REVENUES	36,103,425	35,080,735	35,080,735	29,079,421	35,462,012	**36,316,956**	**1,236,221**	
GENERAL FUND EXPENDITURES								
General Government	3,885,532	4,297,973	4,386,499	3,321,972	4,108,271	**4,378,695**	**80,722**	**1.88%**
Public Safety	17,951,262	18,516,936	18,633,936	13,527,276	18,409,862	**19,426,812**	**909,876**	**4.91%**
Transportation/Public Works	9,242,127	8,327,196	8,327,196	5,842,498	8,249,263	**8,506,405**	**179,209**	**2.15%**
Sanitation, Health and Human Services	905,302	929,000	929,000	693,281	929,000	**945,000**	**16,000**	**1.72%**
Parks, Recreation, Cultural and Education	2,750,810	3,074,171	3,074,171	1,568,196	2,518,982	**3,108,683**	**34,512**	**1.12%**
Other Financing Uses	625,000	-	43,000	-	-	**-**	**0**	**0.00%**
TOTAL GENERAL FUND EXPENDITURES	35,360,033	35,145,276	35,393,802	24,953,223	34,215,378	**36,365,595**	**1,220,319**	**3.47%**
Excess(Deficiency) of Revenues over Expenditures	743,392	(64,541)	(313,067)	4,126,198	1,246,634	**(48,639)**		
Total Fund Balance, January 1	12,887,683	13,631,075	13,631,075		13,631,075	**14,877,709**		
Total Fund Balance, December 31	$13,631,075	$13,566,534	$13,318,008		$14,877,709	**$14,829,070**		
				SPECIAL REVENUE FUNDS				
COMMUNITY DEVELOPMENT FUNDS								
General Property Tax Levy	**$215,085**	**$239,232**	**$239,232**	**$239,232**	**$239,232**	**$264,232**	**$25,000**	**10.45%**
Other Revenues	1,710,521	1,540,056	1,540,056	1,280,913	1,570,790	**1,363,295**	**(176,761)**	**-11.48%**
Expenditures	1,795,752	1,422,670	1,422,670	1,650,226	2,163,639	**1,593,015**	**170,345**	**11.97%**
Excess(Deficiency) of Revenues over Expenditures	129,854	356,618	356,618	(130,081)	(353,617)	**34,512**		
Fund Balance, January 1	3,814,720	3,944,574	3,944,574		3,944,574	**3,590,957**		
Committed Fund Balance, December 31	$3,944,574	$4,301,192	$4,301,192		$3,590,957	**$3,625,469**		
RECYCLING FUND								
General Property Tax Levy	**$562,744**	**$564,007**	**$564,007**	**$564,007**	**$564,007**	**$586,910**	**$22,903**	**4.06%**
Other Revenues	213,113	147,600	147,600	147,305	147,977	**147,800**	**200**	**0.14%**
Expenditures	775,977	711,607	711,607	399,538	703,966	**759,710**	**48,103**	**6.76%**
Excess(Deficiency) of Revenues over Expenditures	(120)	-	-	311,774	8,018	(25,000)		
Fund Balance, January 1	8,314	8,194	8,194		8,194	**16,212**		
Committed Fund Balance, December 31	$8,194	$8,194	$8,194		$16,212	**($8,788)**		
ECONOMIC DEVELOPMENT FUND								
Other Revenues	$5,714	$5,714	$5,714	$5,286	$5,714	**$5,714**	**$-**	**0.00%**
Expenditures	38,331	5,000	5,000		-	**5,000**	**-**	**0.00%**
Excess (Deficiency) of Revenues over Expenditures	(32,617)	714	714	5,286	5,714	**$714**		
Fund Balance, January 1	289,186	256,569	256,569		256,569	**262,283**		
Committed Fund Balance, December 31	$256,569	$257,283	$257,283		$262,283	**$262,997**		
ENVIRONMENTAL CLEAN UP FUND								
Other Revenues	$103,840	$80,000	$80,000	$37,011	$87,000	**$87,000**	**$7,000**	**8.75%**
Expenditures	154,781	154,363	154,363	126,898	245,823	**145,823**	**(8,540)**	**-5.53%**
(Deficiency) of Revenues over Expenditures	(50,941)	(74,363)	(74,363)	(89,887)	(158,823)	**(58,823)**		
Fund Balance, January 1	1,776,029	1,725,088	1,725,088		1,725,088	**1,566,265**		
Committed Fund Balance, December 31	$1,725,088	$1,650,725	$1,650,725		$1,566,265	**$1,507,442**		

	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
HAZARDOUS MATERIALS FUND								
Other Revenues	$81,000	$81,000	$81,000	$64,970	$81,000	**$81,000**	**$-**	**0.00%**
Expenditures	61,102	77,300	77,300	47,367	53,400	**56,800**	**(20,500)**	**-26.52%**
Excessof Revenues over Expenditures	19,898	3,700	3,700	17,603	27,600	**24,200**		
Fund Balance, January 1	180,065	199,963	199,963		199,963	**227,563**		
Committed Fund Balance, December 31	$199,963	$203,663	$203,663		$227,563	**$251,763**		
HOUSING STOCK IMPROVEMENT FUND								
Other Revenues	$191,780	$25,000	$25,000	$54,045	$46,000	**$25,000**	**$-**	**0.00%**
Expenditures	126,177	27,500	27,500	259,397	125,000	**25,000**	**(2,500)**	**-9.09%**
Excess (Deficiency) of Revenues over Expenditures	65,603	(2,500)	(2,500)	(205,352)	(79,000)	**0**		
Fund Balance, January 1	309,357	374,960	374,960		374,960	**295,960**		
Committed Fund Balance, December 31	$374,960	$372,460	$372,460		$295,960	**$295,960**		
PUBLIC ACCESS CABLE FUND								
Other Revenues	$71,043	$68,075	$68,075	$32,468	$63,710	**$69,943**	**$1,868**	**2.74%**
Expenditures	68,915	75,004	78,560	48,078	99,095	**69,943**	**(5,061)**	**-6.75%**
Excess (Deficiency) of Revenues over Expenditures	2,128	(6,929)	(10,485)	(15,610)	(35,385)	**0**		
Fund Balance, January 1	1,439	3,567	3,567		3,567	**(31,818)**		
Committed Fund Balance, December 31	$3,567	($3,362)	($6,918)		($31,818)	**($31,818)**		
ROOM TAX FUND								
Other Revenues	$975,538	$880,000	$880,000	$335,828	$457,486	**$510,000**	**($370,000)**	**-42.05%**
Expenditures	940,114	770,773	770,773	25,736	435,571	**444,133**	**(326,640)**	**-42.38%**
Excessof Revenues over Expenditures	35,424	109,227	109,227	310,092	21,915	**65,867**		
Fund Balance, January 1	41,458	76,882	76,882		76,882	**98,797**		
Committed Fund Balance, December 31	$76,882	$186,109	$186,109		$98,797	**$164,664**		
EMS GRANT FUND								
Other Revenues	$9,413	$10,000	$10,000	$7,684	$9,300	**$10,500**	**$500**	**5.00%**
Expenditures	9,451	10,000	10,000	9,289	9,300	**10,500**	**500**	**5.00%**
Excess (Deficiency) of Revenues over Expenditures	(38)	-	-	(1,605)	-	**-**		
Fund Balance, January 1	40,047	40,009	40,009		40,009	**40,009**		
Committed Fund Balance, December 31	$40,009	$40,009	$40,009		$40,009	**$40,009**		
POLICE GRANT FUND								
Other Revenues	$224,521	$300,000	$300,000	$150,159	$300,000	**$460,440**	**$160,440-**	**0.00%**
Expenditures	214,211	300,000	300,000	156,023	300,000	460,440	160,440	**0.00%**
Excess (Deficiency) of Revenues over Expenditures	10,310	-	-	(5,864)	-	**-**		
Fund Balance, January 1	(9,786)	-	-		524	**0**		
Committed Fund Balance, December 31	$524	$-	$-		$524	**$0**		
400 BLOCK FUND								
Other Revenues	64,692	$50,000	$50,000	$5,148	$28,800	**$68,755**	**$18,755**	**37.51%**
Expenditures	40,269	50,000	50,000	$21,209	28,700	**103,000**	**53,000**	**106.00%**
Excess(Deficiency) of Revenues over Expenditures	24,423	-	-	(16,061)	100	**(34,245)**		
Fund Balance, January 1	126,369	150,792	150,792		150,792	**150,892**		
Committed Fund Balance, December 31	$150,792	$150,792	$150,792		$150,892	**$116,647**		
DEBT SERVICE FUND								
General Property Tax Levy	**$4,123,000**	**$4,123,000**	**$4,123,000**	**$4,123,000**	**$4,123,000**	**$4,123,000**	**$-**	**0.00%**
Other Revenues	7,371,529	7,862,511	7,862,511	6,920,794	8,040,198	**7,747,965**	**(114,546)**	**-1.46%**
Expenditures	11,615,250	12,457,795	12,457,795	18,878,703	12,457,795	**11,838,034**	**(619,761)**	**-4.97%**
Excess(Deficiency) of Revenues over Expenditures	(120,721)	(472,284)	(472,284)	(7,834,909)	(294,597)	**32,931**		
Fund Balance, January 1	1,199,615	1,078,894	1,078,894		1,078,894	**784,297**		
Committed Fund Balance, December 31	$1,078,894	$606,610	$606,610		$784,297	**$817,228**		
CAPITAL PROJECTS FUNDS								
CAPITAL IMPROVEMENT FUND								
General Property Tax Levy	**$498,890**	**$446,865**	**$446,865**	**$446,865**	**$446,865**	**$493,699**	**$46,834**	**10.48%**
Other Revenues	8,172,956	3,248,577	3,248,577	3,189,103	3,526,344	**3,801,800**	**553,223**	**17.03%**
Expenditures	9,920,974	3,551,442	5,889,022	4,026,054	3,911,401	**4,295,499**	**744,057**	**20.95%**
Excess (Deficiency) of Revenues over Expenditures	(1,249,128)	144,000	(2,193,580)	(390,086)	61,808	**-**		
Fund Balance, January 1	3,725,795	2,476,667	2,476,667		2,476,667	**2,538,475**		
Committed Fund Balance, December 31	$2,476,667	$2,620,667	$283,087		$2,538,475	**$2,538,475**		

	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
CENTRAL CAPITAL PURCHASING FUND								
General Property Tax Levy	**406,482**	**475,000**	**475,000**	**475,000**	**475,000**	**$552,404**	**$77,404**	**16.30%**
Other Revenues	8,022	-	43,000	46,854	-	**-**	**-**	**0.00%**
Expenditures	370,311	490,500	660,617	325,657	532,404	**572,404**	**81,904**	**16.70%**
Excess (Deficiency) of Revenues over Expenditures	44,193	(15,500)	(142,617)	196,197	(57,404)	**(20,000)**		
Fund Balance, January 1	83,328	0	0		127,521	**70,117**		
Committed Fund Balance, December 31	$127,521	($15,500)	($142,617)		$70,117	**$50,117**		
TAX INCREMENT DISTRICT NUMBER THREE								
Other Revenues	$4,212,869	$6,397,570	$6,397,570	$5,540,165	$6,267,124	**$3,336,582**	**($3,060,988)**	**-47.85%**
Expenditures	7,840,958	7,124,644	7,576,306	5,953,011	7,608,932	**2,806,144**	**(4,318,500)**	**-60.61%**
Excess(Deficiency) of Revenues over Expenditures	(3,628,089)	(727,074)	(1,178,736)	(412,846)	(1,341,808)	**530,438**		
Fund Balance(Deficit), January 1	3,009,160	(618,929)	(618,929)		(618,929)	**(1,960,737)**		
Committed Fund Balance (Deficit), December 31	($618,929)	($1,346,003)	($1,797,665)		($1,960,737)	**($1,430,299)**		
TAX INCREMENT DISTRICT NUMBER SIX								
Other Revenues	$6,462,734	$5,529,872	$5,529,872	$5,913,292	$5,913,375	**$3,066,757**	**($2,463,115)**	**-44.54%**
Expenditures	10,126,696	5,756,872	6,660,883	4,795,923	5,947,885	**3,208,245**	**(2,548,627)**	**-44.27%**
Excess(Deficiency) of Revenues over Expenditures	(3,663,962)	(227,000)	(1,131,011)	1,117,369	(34,510)	**(141,488)**		
Fund Balance (Deficit), January 1	2,947,243	(716,719)	(716,719)		(716,719)	**(751,229)**		
Committed Fund Balance (Deficit), December 31	($716,719)	($943,719)	($1,847,730)		($751,229)	**($892,717)**		
TAX INCREMENT DISTRICT NUMBER SEVEN								
Other Revenues	$663,261	$996,267	$996,267	$1,050,950	$1,050,950	**$1,077,737**	**$81,470**	**8.18%**
Expenditures	440,129	644,500	1,316,500	1,109,839	1,510,384	**339,716**	**(304,784)**	**-47.29%**
Excess (Deficiency) of Revenues over Expenditures	223,132	351,767	(320,233)	(58,889)	(459,434)	**738,021**		
Fund Balance(Deficit), January 1	(1,692,079)	(1,468,947)	(1,468,947)		(1,468,947)	**(1,928,381)**		
Committed Fund Balance(Deficit), December 31	($1,468,947)	($1,117,180)	($1,789,180)		($1,928,381)	**($1,190,360)**		
TAX INCREMENT DISTRICT NUMBER EIGHT								
Other Revenues	$3,233,005	$439,590	$1,079,590	$2,376,317	$2,316,747	**$489,140**	**$49,550**	**11.27%**
Expenditures	1,781,529	936,882	3,501,882	2,617,371	3,363,215	**1,335,874**	**398,992**	**42.59%**
Excess (Deficiency) of Revenues over Expenditures	1,451,476	(497,292)	(2,422,292)	(241,054)	(1,046,468)	**(846,734)**		
Fund Balance, January 1	255,587	1,707,063	1,707,063		1,707,063	**660,595**		
Committed Fund Balance(Deficit), December 31	$1,707,063	$1,209,771	($715,229)		$660,595	**($186,139)**		
TAX INCREMENT DISTRICT NUMBER NINE								
Other Revenues	$47,520	$53,055	$53,055	$26,931	$26,932	**$28,553**	**($24,502)**	**-46.18%**
Expenditures	73,590	68,670	68,670	63,240	67,670	**66,275**	**(2,395)**	**-3.49%**
Excess (Deficiency) of Revenues over Expenditures	(26,070)	(15,615)	(15,615)	(36,309)	(40,738)	**(37,722)**		
Fund Balance(Deficit), January 1	(140,955)	(167,025)	(167,025)		(167,025)	**(207,763)**		
Committed Fund Balance(Deficit), December 31	($167,025)	($182,640)	($182,640)		($207,763)	**($245,485)**		
TAX INCREMENT DISTRICT NUMBER TEN								
Other Revenues	$284,163	$323,220	$323,220	$324,424	$324,424	**$355,599**	**$32,379**	**10.02%**
Expenditures	145,481	141,923	141,923	124,661	141,923	**423,560**	**281,637**	**198.44%**
Excess (Deficiency) of Revenues over Expenditures	138,682	181,297	181,297	199,763	182,501	**(67,961)**		
Fund Balance(Deficit), January 1	(270,929)	(132,247)	(132,247)		(132,247)	**50,254**		
Committed Fund Balance(Deficit), December 31	($132,247)	$49,050	$49,050		$50,254	**($17,707)**		
TAX INCREMENT DISTRICT NUMBER ELEVEN								
Other Revenues	$53,778	$1,560,000	$1,560,000	$8,255,996	$1,580,152	**$1,611,755**	**$51,755**	**3.32%**
Expenditures	4,744,235	1,229,148	1,459,148	306,339	1,022,363	**1,469,348**	**240,200**	**19.54%**
Excess (Deficiency) of Revenues over Expenditures	(4,690,457)	330,852	100,852	7,949,657	557,789	**142,407**		
Fund Balance(Deficit), January 1	4,159,943	(530,514)	(530,514)		(530,514)	**27,275**		
Committed Fund Balance(Deficit), December 31	($530,514)	($199,662)	($429,662)		$27,275	**$169,682**		
TAX INCREMENT DISTRICT NUMBER TWELVE								
Other Revenues	$366,238	$785,000	$1,135,000	$377,753	$356,605	**$5,090,000**	**$4,305,000**	**548.41%**
Expenditures	4,811,404	800,705	1,159,705	329,927	508,727	**5,240,190**	**4,439,485**	**554.45%**
Excess (Deficiency) of Revenues over Expenditures	(4,445,166)	(15,705)	(24,705)	47,826	(152,122)	**(150,190)**		
Fund Balance(Deficit), January 1	3,649,929	(795,237)	(795,237)		(795,237)	**(947,359)**		
Committed Fund Balance(Deficit), December 31	($795,237)	($810,942)	($819,942)		($947,359)	**($1,097,549)**		

	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
INTERNAL SERVICE FUNDS								
MOTOR POOL FUND								
Revenues	$4,414,051	$3,823,000	$3,823,000	$3,004,271	$3,839,500	**$3,975,000**	**$152,000**	**3.98%**
Expenses	3,892,558	4,620,281	5,360,127	3,704,857	4,055,722	**6,191,393**	**1,571,112**	**34.00%**
Excess (Deficiency) of Revenues over Expenses	521,493	(797,281)	(1,537,127)	(700,586)	(216,222)	**(2,216,393)**		
Net Assets, January 1	7,772,159	8,293,652	8,293,652		8,293,652	**8,077,430**		
Net Assets, December 31	$8,293,652	$7,496,371	$6,756,525		$8,077,430	**$5,861,037**		
LIABILITY INSURANCE FUND								
Other Revenues	$879,105	$950,317	$950,317	$327,330	$836,734	**$938,200**	**($12,117)**	**-1.28%**
Expenses	897,642	950,317	952,117	558,663	901,039	**936,135**	**(14,182)**	**-1.49%**
Excess (Deficiency) of Revenues over Expenses	(18,537)	-	(1,800)	(231,333)	(64,305)	**2,065**		
Net Assets, January 1	396,271	377,734	377,734		377,734	**313,429**		
Net Assets, December 31	$377,734	$377,734	$375,934		$313,429	**$315,494**		
EMPLOYEE BENEFITS AND HRA FUND								
Other Revenues	$5,468,257	$5,821,576	$5,821,576	$4,246,888	$5,725,940	**$6,016,372**	**$194,796**	**3.35%**
Expenses	5,347,416	6,061,071	6,061,071	4,595,532	5,633,961	**6,014,739**	**(46,332)**	**-0.76%**
Excess (Deficiency) of Revenues over Expenses	120,841	(239,495)	(239,495)	(348,644)	91,979	**1,633**		
Net Assets, January 1	1,228,638	1,349,479	1,349,479		1,349,479	**1,441,458**		
Net Assets, December 31	$1,349,479	$1,109,984	$1,109,984		$1,441,458	**$1,443,091**		
ENTERPRISE FUNDS								
WAUSAU DOWNTOWN AIRPORT FUND								
General Property Tax Levy	**$101,000**	**$125,000**	**$125,000**	**$125,000**	**$125,000**	**$145,674**	**$20,674**	**16.54%**
Other Revenues	243,715	148,000	148,000	122,642	148,300	**146,200**	**(1,800)**	**-1.22%**
Expenses	453,174	458,191	458,191	352,155	454,833	**443,874**	**(14,317)**	**-3.12%**
(Deficiency) of Revenues over Expenses	(108,459)	(185,191)	(185,191)	(104,513)	(181,533)	**(152,000)**		
Net Assets, January 1	1,862,936	1,754,477	1,754,477		1,754,477	**1,572,944**		
Net Assets, December 31	$1,754,477	$1,569,286	$1,569,286		$1,572,944	**$1,420,944**		
METRO RIDE TRANSIT FUND								
General Property Tax Levy	**$830,413**	**$1,114,341**	**$1,114,341**	**$835,756**	**$1,114,341**	**$889,892**	**($224,449)**	**-20.14%**
Other Revenues	2,453,581	2,465,136	2,465,136	1,647,069	2,341,093	**2,778,239**	**313,103**	**12.70%**
Expenses	3,765,603	3,710,731	3,710,731	2,249,483	3,291,099	**3,668,131**	**(42,600)**	**-1.15%**
Excess (Deficiency) of Revenues over Expenses	(481,609)	(131,254)	(131,254)	233,342	164,335	**0**		
Net Assets, January 1	3,017,300	2,535,691	2,535,691		2,535,691	**2,700,026**		
Net Assets, December 31	$2,535,691	$2,404,437	$2,404,437		$2,700,026	**$2,700,026**		
PARKING FUND								
General Property Tax Levy	**$50,000**	**$105,108**	**$105,108**	**$105,108**	**$105,108**	**$150,000**	**$44,892**	**42.71%**
Other Revenues	2,006,574	800,750	800,750	481,319	893,790	**577,759**	**(222,991)**	**-27.85%**
Expenses	1,882,188	1,538,858	1,538,858	583,075	1,779,368	**727,759**	**(811,099)**	**-52.71%**
Excess (Deficiency) of Revenues over Expenses	174,386	(633,000)	(633,000)	3,352	(780,470)	**0**		
Net Assets, January 1	17,250,785	17,425,171	17,425,171		17,425,171	**16,644,701**		
Net Assets, December 31	$17,425,171	$16,792,171	$16,792,171		$16,644,701	**$16,644,701**		
WATER WORKS - Water Utility								
Revenues	$5,827,468	$6,344,700	$6,344,700	$4,877,359	$5,935,700	**$6,881,600**	**$536,900**	**8.46%**
Expenses	5,652,165	6,072,097	6,072,097	4,212,204	5,961,314	**6,109,736**	**37,639**	**0.62%**
Excess (Deficiency) of Revenues over Expenses	175,303	272,603	272,603	665,155	(25,614)	**771,864**		
Net Assets, January 1	37,219,854	37,395,157	37,395,157		37,395,157	**37,369,543**		
Net Assets, December 31	$37,395,157	$37,667,760	$37,667,760		$37,369,543	**$38,141,407**		
WATER WORKS - WasteWater Utility								
Revenues	$6,230,385	$6,338,960	$6,338,960	$6,195,790	$6,000,540	**$6,338,960**	**$-**	**0.00%**
Expenses	5,725,886	5,418,952	5,418,952	3,648,951	5,456,813	**5,544,416**	**125,464**	**2.32%**
Excess of Revenues over Expenses	504,499	920,008	920,008	2,546,839	543,727	**794,544**		
Net Assets, January 1	41,897,632	42,402,131	42,402,131		42,402,131	**42,945,858**		
Net Assets, December 31	$42,402,131	$43,322,139	$43,322,139		$42,945,858	**$43,740,402**		

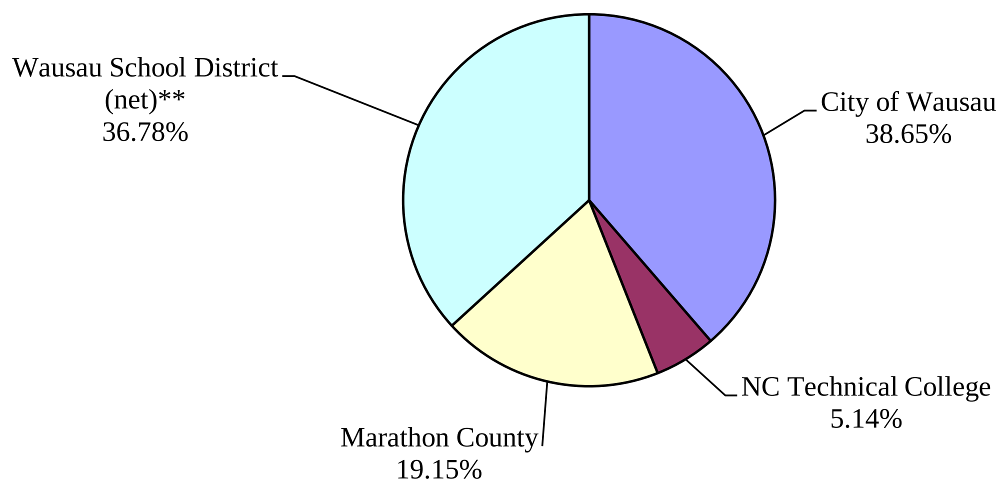
	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
ANIMAL CONTROL FUND								
General Property Tax Levy	**40,747**	**$40,747**	**$40,747**	**$40,747**	**$40,747**	**$45,247**	**$4,500**	**11.04%**
Revenues	186,568	166,050	166,050	148,474	170,836	**173,210**	7,160	**4.31%**
Expenses	223,094	234,690	234,690	195,517	208,328	**229,074**	**(5,616)**	**-2.39%**
Excess (Deficiency) of Revenues over Expenses	4,221	(27,893)	(27,893)	(6,296)	3,255	**(10,617)**		
Net Assets, January 1	77,831	82,052	82,052		82,052	**85,307**		
Net Assets, December 31	$82,052	$54,159	$54,159		$85,307	**$74,690**		

COMBINED TOTALS

	2019 ACTUAL	2020 BUDGET	2020 MODIFIED BUDGET	ACTUAL 9/30/2020	2020 PROJECTED	2021 PROPOSED BUDGET	DOLLAR CHANGE	% CHANGE
Tax Increment General Property Tax	$2,794,541	$3,449,306	$3,449,306		$3,449,306	**$3,144,749**	**($304,557)**	**-8.83%**
General Property Taxes All Funds	$27,855,797	$29,546,000	$29,546,000	$25,818,109	$29,546,000	**$30,580,995**	**$1,034,995**	**3.50%**
Revenues All Funds	$80,107,484	$73,458,937	$74,491,937	$67,410,565	$74,691,679	**$73,392,643**	**($66,294)**	**-0.09%**
Expenditures/Expenses All Funds	$119,295,396	$101,017,762	$109,700,860	$86,328,146	$103,195,048	**$101,499,505**	**$481,743**	**0.48%**

Budget increases or decreases due to new or discontinued activities or functions: Decrease TID 5 Closure $330,000; Increases: Emergency Planning $10,000, Police Mental and Physical Therapy Services $35,000, Police Special Event Staffing $60,000, Police Videographer Position FTE increase $26,535, Assessor 1 FTE $77,277, Parks Recreation Plan $20,000 Mall Redevelopment Project $4,700,000

TAXES BY TAXING DISTRICT



TAXING DISTRICT	December 2020	December 2019	December 2018	Dollar Change	Percent Change
City of Wausau	$ 9.71	$ 10.49	$ 10.27	$ (0.78)	-7.40%
NC Technical College	1.34	1.39	1.35	(0.05)	-3.35%
Marathon County	4.83	5.16	5.15	(0.33)	-6.38%
Wausau School District (net)**	9.24	9.92	9.81	(0.68)	-6.81%
TOTAL TAX RATE	$ 25.12	$ 26.95	$ 26.57	$ (1.83)	-6.78%

A small portion of the City of Wausau is located within the D.C. Everest School District. Those properties will pay the tax rates for the state, city, county, and college listed above and the D.C. Everest comparable tax rates are as follows:

D.C. Everest School District (net)**	8.62	9.12	8.78	(0.50)	-5.50%
TOTAL TAX RATE	$ 24.50	$ 26.15	$ 25.54	$ (1.65)	-6.32%

**State of Wisconsin School Credit is $1.68 for 2020, $1.87 for 2019 and $1.93 in 2018.

Wausau Lottery Credit	$179.06	$212.60	$187.02	($33.54)	-15.78%
D.C. Everest Lottery Credit	$168.78	$198.27	$170.51	($29.49)	-14.87%
Wausau First Dollar Credit	$73.06	$76.62	$77.01	($3.56)	-4.65%
D.C. Everest First Dollar Credit	$68.87	$71.46	$70.21	($2.59)	-3.62%

CITY OF WAUSAU 2020 BUDGET
GENERAL FUND STATEMENT OF REVENUES AND EXPENDITURES
BUDGET AND ACTUAL
SEPTEMBER 30, 2020
NARRATIVE

REVENUES

When comparing current year to prior year some revenue timing differences are apparent, yet not indicative of problems.

Licenses – In June, the finance committee approved a resolution to provide a 50% fee reduction on Class B and Class C liquor licenses due to the significant financial impacts of COVID-19 on local restaurants and bars in the City. Also, the City is down about 38% in bartender/operator licensing revenues. We believe that many of the bars and restaurants that are now open and following CDC and WEDC reopening guidelines are running with limited staffing. For these reasons, and considering COVID-19 continues to spread, we expect actual revenues to fall short of budget for the year.

Permits – Permit revenue, for the fourth year in a row, is on the incline. Revenues are up 25.9% from September 30, 2019. Early in 2020, a majority of these revenues stemmed from the Mountain Lanes Apartments project. In the summer of 2020, larger permits were taken out for work done on the Marathon County Library downtown, the new water and wastewater treatment plants, and a new 97,329 square foot 4 story skilled nursing facility.

Fines, Forfeitures, and Penalties – This line item continues to be problematic. In 2019 we discussed how this line item fell short of expectations due to the Police Department issuing significantly fewer traffic citations than they had in 2018. In early 2020, the safer-at-home order issued by Gov. Evers had many people avoiding leaving their residences, and therefore there has been fewer traffic violators on the roads. We expect to fall short of budget for the year in this area.

Interest on General Investments – 2020 was off to a great start regarding interest earned on investments. The vast majority of the City's investments are in federal agency bonds, CD's and other municipal bonds, which are adjusted to market value on a monthly basis. Those investments netted the City total realized and unrealized gains of about $500,000 through September. The City's cash deposits with the LGIP have realized about $100,000 in interest through September, although current interest rates are very low compared to those realized in January and February.

EXPENSES

Elections – A budget modification approved by the finance committee assigned part of the surplus in permit revenues realized in 2020, and reallocated expenses from the police department have helped this line item. We still expect expenditures to be greater than amounts currently budgeted. We are happy to report that a $50,000 grant was received from the Center for Tech and Civic Life to aid with the presidential election. This grant is not reflected in the budget.

Emergency Government (COVID-19) – The City is tracking the expenditures it incurred as a direct result of the COVID-19 pandemic in this line item. Additional payroll expenses incurred (mostly by the Police Dept.) as a direct result of COVID-19 have been kept in each departments line items. The City was approved for up to $635,507 of reimbursement aid through the State's "Roads to Recovery" grant program, which will cover these costs.

Overall, the expenses to date appear in good shape with 71.3% of the budget spent and 75.0% of the year complete. Last year 71.5% of the budget was spent through September.

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Period Ended September 30, 2020

	Budgeted Amounts			Variance with	2019
	Original	Final	Actual	Final Budget	Actual
TAXES					
General property taxes	$ 18,863,394	$ 18,863,394	$ 18,863,394	$ -	$ 18,232,895
Mobile home parking fees	27,900	27,900	24,670	(3,230)	22,868
Payments in lieu of taxes	113,000	113,000	16,100	(96,900)	36,626
Other taxes	67,684	67,684	117,827	50,143	90,960
Total Taxes	19,071,978	19,071,978	19,021,991	(49,987)	18,383,349
INTERGOVERNMENTAL					
State shared taxes	4,599,391	4,599,391	1,183,368	(3,416,023)	1,324,385
Expenditure restraint	854,574	854,574	874,574	20,000	853,021
Fire insurance tax	130,000	130,000	128,264	(1,736)	124,674
Municipal services	161,711	161,711	161,404	(307)	148,232
Transportation aids	2,984,793	2,984,793	2,235,808	(748,985)	2,044,002
Roads to recovery aid - COVID-19	-	35,000	467,910	432,910	-
Other grants	184,000	184,000	105,618	(78,382)	135,093
Total Intergovernmental	8,914,469	8,949,469	5,156,946	(3,792,523)	4,629,407
LICENSES AND PERMITS					
Licenses	193,420	193,420	142,161	(51,259)	193,995
Franchise fees	337,402	337,402	184,275	(153,127)	168,685
Permits	275,235	290,235	440,371	150,136	349,880
Total Licenses and Permits	806,057	821,057	766,807	(54,250)	712,560
FINES, FORFEITURES, AND PENALTIES	380,030	380,030	195,767	(184,263)	250,509
PUBLIC CHARGES FOR SERVICES					
General government	91,830	91,830	87,518	(4,312)	81,129
Public safety	1,744,170	1,744,170	1,159,805	(584,365)	1,209,712
Streets and related facilities	139,950	139,950	115,714	(24,236)	147,538
Recreation	179,800	179,800	77,230	(102,570)	140,725
Public areas	140,010	140,010	50,934	(89,076)	85,555
Total Public Charges for Services	2,295,760	2,295,760	1,491,201	(804,559)	1,664,659
INTERGOVERNMENTAL CHARGES FOR SERVICES					
State and federal reimbursements	11,350	11,350	-	(11,350)	4,253
County and other municipalities	240,373	240,373	77,079	(163,294)	75,854
City departments	780,825	780,825	228,576	(552,249)	343,031
Total Intergovernmental Charges for Services	1,032,548	1,032,548	305,655	(726,893)	423,138

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL (Continued)
Period Ended September 30, 2020

	Budgeted Amounts			Variance with	2019
	Original	Final	Actual	Final Budget	Actual
COMMERCIAL					
Interest on general investments	$ 500,000	$ 500,000	$ 599,759	$ 99,759	$ 1,160,494
Interest on special assessments	-	-	208	208	411
Other interest	18,000	18,000	102,497	84,497	133,224
Total Commercial	518,000	518,000	702,464	184,464	1,294,129
MISCELLANEOUS REVENUES					
Rent of land and buildings	127,333	127,333	136,467	9,134	153,767
Sale of City property/loss compensation	20,600	20,600	18,282	(2,318)	11,118
Other miscellaneous revenues	30,605	30,605	32,324	1,719	32,797
Total Miscellaneous Revenues	178,538	178,538	187,073	8,535	197,682
OTHER FINANCING SOURCES					
Transfers in	1,730,000	1,730,000	1,270,995	(459,005)	1,328,461
TOTAL REVENUES AND OTHER FINANCING SOURCES	$ 34,927,380	$ 34,977,380	$ 29,098,899	$ (5,878,481)	$ 28,883,894

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL
Period Ended September 30, 2020

	Budgeted Amounts			Variance with	2019
	Original	Final	Actual	Final Budget	Actual
GENERAL GOVERNMENT					
City Council	$ 93,336	$ 93,336	$ 56,263	$ 37,073	$ 57,202
Mayor	198,304	198,304	129,679	68,625	141,488
City Promotion	105,000	105,000	81,282	23,718	95,255
Finance department	553,436	553,436	395,511	157,925	374,861
Data processing	800,586	800,586	637,325	163,261	557,375
City clerk/customer service	427,600	427,600	310,812	116,788	286,951
Elections	70,543	227,306	176,629	50,677	17,324
Assessor	513,902	513,902	359,266	154,636	343,497
City attorney	620,171	620,171	491,899	128,272	375,754
Municipal court	151,106	151,106	83,412	67,694	86,769
Human resources	386,975	386,975	253,562	133,413	247,759
City hall and other municipal buildings	301,014	301,014	232,723	68,291	197,369
Unclassified	76,000	105,353	131,340	(25,987)	31,220
Total General Government	4,297,973	4,484,089	3,339,703	1,144,386	2,812,824
PUBLIC SAFETY					
Police department	10,050,381	10,157,791	7,026,680	3,131,111	6,946,096
Fire department	4,304,282	4,309,282	3,380,062	929,220	2,939,837
Ambulance	3,268,675	3,268,675	2,370,731	897,944	2,304,100
Emergency government (COVID-19)	-	-	135,764	(135,764)	-
Inspections	883,600	883,600	657,080	226,520	646,737
Total Public Safety	18,506,938	18,619,348	13,570,317	5,049,031	12,836,770
TRANSPORTATION AND STREETS					
Engineering	1,364,111	1,364,111	997,291	366,820	993,168
Department of public works	6,963,084	6,963,084	4,844,071	2,119,013	5,425,452
Total Transportation and Streets	8,327,195	8,327,195	5,841,362	2,485,833	6,418,620
SANITATION, HEALTH AND WELFARE					
Garbage and refuse collection	929,000	929,000	693,281	235,719	604,223
NATURAL RESOURCES/RECREATION					
Parks and recreation	3,074,171	2,964,171	1,740,994	1,223,177	1,955,850
OTHER FINANCING USES					
Transfers out	-	-	-	-	310,000
TOTAL EXPENDITURES AND OTHER FINANCING USES	$ 35,135,277	$ 35,323,803	$ 25,185,657	$ 10,138,146	$ 24,938,287

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SUMMARY OF BUDGET MODIFICATIONS
Period Ended September 30, 2020

BUDGET REVENUES RECONCILIATION		
2020 ADOPTED BUDGET	$	34,927,380
Roads to recovery aid - $35,000 of aid to be used for election purposes		35,000
Permits - $15,000 realized revenue over budget given to Cathlic Charities homeless housing project		15,000
2016 MODIFIED BUDGET	$	34,977,380
BUDGET EXPENDITURES RECONCILIATION		
2020 ADOPTED BUDGET	$	35,135,277
Elections - Budget carryover from 2019		74,173
Elections - Reclass funds from Police dept. and increase is roads to recovery aid to fund elections		82,590
Fire department - Budget carryover from 2019		5,000
Police department - Special events staffing		135,000
Police department - Physical therapy services for police department		20,000
Police department - Reduce budget planned for staffing events that were cancelled and apply to elections		(47,590)
Unclassified - Net settlement of property tax challenges by US Bank N.A.		14,353
Unclassified - $15,000 contribution given to Cathlic Charities homeless housing project		15,000
Parks and Recreation - Reduce budget for wages of pool workers due to facility closures		(110,000)
2020 MODIFIED BUDGET	$	35,323,803